

Review of bid value reduction measures

Executive summary

The Government of Yukon committed to conducting a two-year review of the bid value reduction (BVR) measure of the Yukon First Nation Procurement Policy.

Corvid Consulting was hired to conduct the review and prepare a report. During the review, input was sought from individuals, organizations, Yukon government project managers, businesses and Yukon First Nations (YFN) governments that are directly impacted by BVR measures. To conduct the review, there were engagement sessions, a survey and an opportunity to provide written submissions.

The full version of the BVR report is available online at:

[Yukon.ca/growing-together](https://www.yukon.ca/growing-together)

Key findings

1

BVRs are resulting in an increase in the number of contracts awarded to YFN businesses and an increase in bids from YFN businesses.

2

There is a perception that people could be using loopholes in how BVRs are administered to benefit from the policy.

3

The data reviewed does not indicate evidence of unintended negative consequences for BVRs such as large market disruptions or unanticipated cost increases.

4

Socio-economic and cultural changes are long-term endeavours that require ongoing relationship building, education and communication.