## COVID-19 Impact on Yukon Businesses Quarter 2, 2021

## Highlights:

- Over the three-month period from the survey date (see notes below), 3 in 10 (29.2\%) Yukon businesses expected their profitability would decrease, 1 in 5 (20.9\%) expected their sales would decrease, 1 in 7 (14.4\%) expected the prices they charge would rise and 3 in 4 ( $74.7 \%$ ) expected their number of employees would remain the same.
- Over 1 in 8 (13.6\%) Yukon businesses reported that they could not take on more debt over the three-month period.

> Notes: Data in this publication are from Statistics Canada's Canadian Survey on Business Conditions (CSBC). While the first iteration of this survey crowdsourced data from businesses across Canada, a probability-based sample was selected for subsequent iterations of the survey. Results from this iteration of the survey are applicable to employer businesses in Canada. This survey is now conducted on a quarterly basis to collect information from businesses in Canada more efficiently and rapidly compared with traditional survey methods.
> Information in this publication is based on the CSBC that Statistics Canada conducted from April 1 to May $\mathbf{6}$, 2021, and respondents were asked what their expectations would be over the next three-month period. As a result, those three months could range from April 1 to August 6, 2021, depending on when the business responded.

## Many businesses anticipate lower profitability in the short term

- Nearly 3 in 10 (29.2\%) of all Yukon businesses expected their profitability to decrease over the three-month period (after the survey) - most notably so by businesses in the sectors of Agriculture, forestry, fishing and hunting (61.8\%) and Accommodation and food services (49.4\%). Conversely, 10.4\% of all businesses expected their profitability to increase, most notably, those in the Mining, quarrying, and oil and gas extraction (42.8\%) and Other services (except public administration) (18.8\%) sectors.
- Just over 1 in 5 (20.9\%) of all businesses expected their sales to decrease over the three-month period, up from $18.0 \%$ of businesses last quarter. Businesses in the Accommodation and food services (35.0\%) sector were most likely to expect decrease in sales.
- Nearly 1 in 7 ( $14.4 \%$ ) of all businesses expected to raise prices over the three-month period up from $13.2 \%$ last cycle, with those in the Agriculture, forestry, fishing and hunting (34.7\%), Retail trade (31.0\%) and Mining, quarrying, and oil and gas extraction (23.7\%) sectors most likely to expect raising prices.
- Nearly three-quarters (74.7\%) of all businesses expected their number of employees to remain the same over the next three months, up from $70.4 \%$ last cycle. Conversely, only $4.0 \%$ of businesses expected their number of employees to decrease, down from $7.5 \%$ last quarter. Nearly one-fifth (18.9\%) of businesses in the Accommodation and food services sector expected a reduction in their number of employees over the three-month period, up sharply from $2.5 \%$ last quarter.
- In terms of vacant positions, $5.1 \%$ of all businesses expected to have more job vacancies over the three-month period. In the Mining, quarrying, and oil and gas extraction sector, 33.1\% of businesses expected to have more vacant positions.
See Table 1 and Table 27 (NAICS) appended.


## Business survival and plans over the next year

- Nearly two-thirds (64.8\%) of all Yukon businesses reported they could continue to operate at their current level of revenue and expenditures for 12 months or more before considering closure or bankruptcy. Up compared to last quarter ( $7.6 \%$ ), almost 1 in 7 (13.8\%) businesses reported they could continue for less than 12 months. Close to 4 in 10 businesses in the Accommodation and food services (39.9\%) sector and 3 in 10 businesses in the Construction sector ( $29.4 \%$ ) reported they could continue to operate at their current level of revenue and expenditures for less than 12 months before having to consider closure or bankruptcy, up from last quarter (28.4\% and 11.2\% respectively).


## Business survival and plans over the next year, continued

- Nearly 3 in 5 ( $59.6 \%$ ) of all Yukon businesses reported they could continue to operate at their current level of revenue and expenditures for 12 months or more before considering laying off staff, while just over 1 in 5 (20.7\%) businesses reported they could continue for less than 12 months before considering laying off staff. Businesses in the Accommodation and food services (38.6\%) sector and the Information and cultural industries (28.5\%) sector were most likely to report they could continue to operate at their current level of revenue and expenditures for less than 12 months before considering laying off staff.
- Only 1 in 8 businesses ( $12.5 \%$ ) had plans to expand or restructure, or had plans to acquire or invest in other businesses in the next year. Down from last cycle (5.3\%), 1.4\% of businesses had plans to transfer or sell their business within the next year. Meanwhile, $2.6 \%$ of businesses had plans to close their business, up from $1.4 \%$ of businesses last quarter.
- One in $7(70.0 \%)$ businesses had the cash or liquid assets required to operate over the three-month period (from the survey date). While close to 1 in $4(38.1 \%)$ businesses reported that they did not need to take on more debt, $13.6 \%$ of businesses reported that they could not take on more debt. Of businesses that could not take on more debt, the most commonly reported reasons were lack of confidence or uncertainty in future sales ( $53.2 \%$ ), cash flow ( $50.7 \%$ ) and expectations that the request would be turned down (17.9\%). Over half ( $52.6 \%$ ) of businesses in the Accommodation and food services and over one-third (35.0\%) of businesses in the Arts, entertainment and recreation sectors reported that they did not have the ability to take on more debt.
See Tables 26, 3, 4, 17 and 18; Tables 28 to 32 (NAICS) appended.


## Businesses expect to face a variety of obstacles

- During these uncertain times, businesses are faced with a variety of obstacles and future unknowns. Almost one-half ( $45.8 \%$ ) of all Yukon businesses expected travel restrictions and travel bans to be an obstacle over the three-month period (from the survey date). It was expected to be a major obstacle for the Arts, entertainment and recreation (90.2\%) sector, Mining, quarrying, and oil and gas extraction (78.1\%), Construction (66.4\%), Accommodation and food services (64.6\%), and the Agriculture, forestry, fishing and hunting (64.3\%) sector.
- Businesses expected to face obstacles related to the workforce. Recruiting skilled employees was expected to be an obstacle for over one-third ( $36.2 \%$ ) of all Yukon businesses, led by businesses in the sectors of Manufacturing ( $83.3 \%$ ), Construction ( $75.5 \%$ ), Mining, quarrying, and oil and gas extraction ( $68.7 \%$ ), and Health care and social assistance ( $50.5 \%$ ). In addition, shortage of labour force ( $22.9 \%$ ) and retaining skilled employees (19.2\%) were expected obstacles for Yukon businesses overall.
- The rising cost of inputs, including labour, capital, energy and raw materials, ( $28.7 \%$ ), was up from $12.5 \%$ of businesses that expected this to be an obstacle last quarter. The rising cost of inputs was expected to be an obstacle for just over 8 in 10 businesses in the sectors of Mining, quarrying, and oil and gas extraction ( $80.8 \%$ ), followed by Agriculture, forestry, fishing and hunting ( $72.3 \%$ ), and Arts, entertainment and recreation (60.4\%).
See Table 2 and Table 33 (NAICS) appended.


## Businesses shift to increase online sales capabilities

- The onset of the COVID-19 pandemic, combined with temporary store closures and physical distancing measures, prompted many retailers to open or expand their e-commerce presence, quickly changing the retail landscape. In addition to efforts made by businesses to increase e-commerce capabilities over the past year, businesses planned to continue to make such investments. Close to 1 in $8(11.9 \%)$ of all Yukon businesses were likely to invest in online sales or e-commerce capabilities over the next 12 months. Businesses in the sectors of Arts, entertainment and recreation (63.4\%), Information and cultural industries (34.8\%) and Retail trade (27.8\%) were most likely to invest in online sales or e-commerce capabilities over the next 12 months.
- Almost 1 in 7 ( $14.6 \%$ ) of all Yukon businesses reported they were likely going to permanently increase their online sales capacity once the COVID-19 pandemic is over. Businesses in the sectors of Arts, entertainment and recreation (43.4\%), Retail trade (29.8\%) and Wholesale trade (25.7\%) were most likely to report permanently increasing their online sales capacity once the COVID-19 pandemic is over.
- The availability of 5 G wireless technology is expected to have a moderate or major impact on $15.6 \%$ of businesses, led by businesses in the Health care and social assistance sector (27.5\%), the Wholesale trade (25.4\%) sector and the Information and cultural industries (24.3\%) sector.
See Table 23 and Table 36 (NAICS) appended.


## EXPECTATIONS FOR THE NEXT THREE MONTHS

Table 1 - Business or organization expectations over the next three months, by business characteristics

| Over the next three months, how are each of the following expected to change for this business or organization? <br> (excludes seasonal factors or conditions) | Total | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1-4 | 5-19 | 0-99 | 100+ | Private | Non-profit | 2yrs \& less | 3-10yrs | 11-20yrs | 20yrs+ | Women | Indig | Immig |
|  |  |  |  |  |  |  | --------- \% | businesses | ------- | -------- |  |  |  |  |
| Number of employees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 20.3 | 13.5 | 26.0 | 31.9 | 9.2 | 19.7 | 24.4 | 0.0 | 27.1 | 19.5 | 18.1 | 19.7 | $22.3{ }^{\text {E }}$ | 19.7 |
| - stay about the same | 74.7 | 80.8 | 70.5 | 59.6 | 90.8 | 75.2 | 71.1 | 92.8 | 70.1 | 74.2 | 76.2 | 78.6 | $73.2{ }^{\text {E }}$ | 79.7 |
| - decrease | 4.0 | 3.5 | 3.5 | 8.6 | 0.0 | 4.5 | 0.6 | 0.0 | 2.8 | 6.3 | 3.9 | 0.9 | 4.5 | 0.7 |
| - not applicable | 1.0 | 2.1 | 0.0 | 0.0 | 0.0 | 0.6 | 3.8 | 7.2 | 0.0 | 0.0 | 1.7 | 0.7 | 0.0 | 0.0 |
| Vacant positions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 5.1 | 0.8 | 10.5 | 5.0 | 9.2 | 4.5 | 9.0 | 0.0 | 9.3 | 2.1 | 4.4 | 3.1 | 7.3 | 12.7 |
| - stay about the same | 45.4 | 41.0 | 45.8 | 62.1 | $76.4{ }^{\text {E }}$ | 47.8 | 28.7 | F | 37.7 | 53.5 | 47.0 | $40.7{ }^{\text {E }}$ | $45.5{ }^{\text {E }}$ | 20.0 |
| - decrease | 7.6 | 5.8 | 7.7 | 16.9 | 0.0 | 6.0 | $17.9{ }^{\text {E }}$ | 10.4 | 4.4 | 10.1 | 8.1 | 0.0 | 0.0 | 4.8 |
| - not applicable | 41.9 | 52.4 | 36.1 | 16.1 | 14.3 | 41.7 | 44.4 | F | 48.6 | 34.4 | 40.5 | $56.2{ }^{\text {E }}$ | $47.1{ }^{\text {E }}$ | $62.5{ }^{\text {E }}$ |
| Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 22.6 | 18.5 | 21.4 | 43.2 | $67.5{ }^{\text {E }}$ | 22.6 | $23.0{ }^{\text {E }}$ | 6.3 | 18.7 | 15.1 | 32.5 | 10.7 | $24.1{ }^{\text {E }}$ | $27.3{ }^{\text {E }}$ |
| - stay about the same | 50.0 | 53.2 | 51.6 | 32.5 | 9.3 | 52.4 | 34.3 | $64.6{ }^{\text {E }}$ | 52.9 | 54.4 | 43.1 | 58.7 | $61.6{ }^{\text {E }}$ | $41.7{ }^{\text {E }}$ |
| - decrease | 20.9 | 23.3 | 20.7 | 11.7 | 9.0 | 22.7 | 10.6 | $15.5{ }^{\text {E }}$ | 27.6 | 27.5 | 12.4 | 29.0 | 11.3 | $31.0{ }^{\text {E }}$ |
| - not applicable | 6.4 | 5.1 | 6.3 | 12.7 | 14.2 | 2.3 | 32.1 | 13.6 | 0.7 | 3.0 | 12.0 | 1.5 | 2.9 | 0.0 |
| Selling price of goods and services offered by the business or organization |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 14.4 | 10.3 | 18.1 | 20.4 | 9.2 | 16.2 | 3.0 | 10.4 | 21.4 | 12.4 | 10.8 | 19.8 | 5.4 | $24.3{ }^{\text {E }}$ |
| - stay about the same | 69.2 | 74.3 | 66.4 | 56.2 | $62.4{ }^{\text {E }}$ | 73.5 | 42.5 | $76.0{ }^{\text {E }}$ | 69.5 | 70.2 | 67.5 | 77.6 | 87.3 | $72.0{ }^{\text {E }}$ |
| - decrease | 7.0 | 9.1 | 3.1 | 10.8 | 14.2 | 7.5 | 4.2 | 0.0 | 6.4 | 12.4 | 4.9 | 1.0 | 4.4 | 3.7 |
| - not applicable | 9.4 | 6.2 | 12.5 | 12.7 | 14.2 | 2.8 | 50.3 | 13.6 | 2.7 | 4.9 | 16.8 | 1.5 | 2.9 | 0.0 |
| Demand for products services offered by this business or organization |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 22.1 | 26.6 | 14.7 | 27.1 | $37.8{ }^{\text {E }}$ | 23.8 | 12.3 | 3.6 | 21.3 | 28.8 | 20.9 | 19.3 | $35.7{ }^{\text {E }}$ | 20.5 |
| - stay about the same | 59.4 | 58.2 | 63.5 | 51.1 | F | 60.5 | $52.0{ }^{\text {E }}$ | $67.2{ }^{\text {E }}$ | 63.1 | 52.2 | 60.1 | 62.9 | $50.6{ }^{\text {E }}$ | $58.8{ }^{\text {E }}$ |
| - decrease | 12.5 | 10.3 | 13.6 | 18.4 | 9.0 | 13.7 | 4.8 | $15.5{ }^{\text {E }}$ | 12.9 | 16.8 | 8.9 | 16.6 | 11.3 | $20.6{ }^{\text {E }}$ |
| - not applicable | 6.1 | 4.9 | 8.2 | 3.4 | 14.2 | 2.0 | $31.0{ }^{\text {E }}$ | 13.6 | 2.7 | 2.2 | 10.1 | 1.1 | 2.4 | 0.0 |
| Imports |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 1.2 | 0.8 | 0.0 | 7.2 | 0.0 | 1.4 | 0.0 | 0.0 | 1.4 | 0.0 | 1.9 | 0.0 | 2.9 | 0.0 |
| - stay about the same | 12.6 | 9.9 | 18.0 | 5.7 | 14.3 | 14.5 | 1.0 | 0.0 | 18.1 | 14.6 | 8.9 | 9.3 | 2.4 | 3.9 |
| - decrease | 2.6 | 3.1 | 1.0 | 6.7 | 0.0 | 3.0 | 0.6 | 0.0 | 0.0 | 8.6 | 1.2 | 0.0 | 0.0 | $12.1^{\text {E }}$ |
| - not applicable | 83.6 | 86.2 | 81.1 | 80.4 | 85.7 | 81.2 | 98.4 | 100.0 | 80.6 | 76.8 | 88.1 | 90.7 | 94.7 | $84.0{ }^{\text {E }}$ |
| Exports |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 1.3 | 2.4 | 0.0 | 0.8 | 0.0 | 1.5 | 0.0 | 0.0 | 0.0 | 4.7 | 0.2 | 0.0 | 0.5 | 0.0 |
| - stay about the same | 12.7 | 9.4 | 19.4 | 3.0 | 14.3 | 13.2 | 9.6 | 0.0 | 16.0 | 13.4 | 11.3 | 8.8 | 2.3 | 3.9 |
| - decrease | 1.6 | 1.1 | 1.0 | 6.7 | 0.0 | 1.8 | 0.6 | 0.0 | 0.0 | 2.5 | 2.5 | 2.6 | 0.0 | 4.3 |
| - not applicable | 84.4 | 87.1 | 79.6 | 89.4 | 85.7 | 83.5 | 89.8 | 100.0 | 84.0 | 79.4 | 85.9 | 88.6 | 97.2 | 91.8 |
| Operating income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 17.4 | 16.0 | 15.1 | 32.8 | 9.2 | 16.6 | 22.4 | 2.7 | 14.3 | 18.0 | 21.2 | 18.9 | $36.2{ }^{\text {E }}$ | 8.9 |
| - stay about the same | 58.5 | 57.0 | 62.4 | 49.4 | 81.7 | 59.2 | $53.6{ }^{\text {E }}$ | F | 65.3 | 49.2 | 60.1 | 60.0 | $55.0{ }^{\text {E }}$ | $62.7{ }^{\text {E }}$ |
| - decrease | 21.1 | 24.3 | 18.7 | 16.1 | 9.0 | 21.9 | 16.5 | $31.4{ }^{\text {E }}$ | 19.3 | 30.9 | 15.0 | 20.4 | 6.9 | $28.4{ }^{\text {E }}$ |
| - not applicable | 3.0 | 2.7 | 3.8 | 1.8 | 0.0 | 2.3 | 7.5 | 13.6 | 1.1 | 1.9 | 3.7 | 0.7 | 1.9 | 0.0 |
| Operating expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 38.0 | 27.9 | 45.6 | 61.1 | 9.2 | 37.5 | $42.2{ }^{\text {E }}$ | 13.0 | 35.7 | 42.0 | 40.5 | 39.0 | $45.0{ }^{\text {E }}$ | 18.6 |
| - stay about the same | 57.1 | 66.6 | 50.1 | 35.5 | 81.7 | 57.9 | 50.7 | F | 62.8 | 55.0 | 54.6 | 57.2 | $50.9{ }^{\text {E }}$ | 77.2 |
| - decrease | 2.1 | 2.9 | 0.9 | 1.6 | 9.0 | 2.3 | 0.6 | $21.0{ }^{\text {E }}$ | 0.3 | 1.0 | 1.6 | 3.0 | 2.1 | 4.3 |
| - not applicable | 2.8 | 2.7 | 3.4 | 1.8 | 0.0 | 2.3 | 6.5 | 13.6 | 1.1 | 1.9 | 3.3 | 0.7 | 1.9 | 0.0 |
| Profitability |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 10.4 | 11.9 | 4.5 | 24.9 | 9.2 | 11.4 | 4.2 | 2.7 | 6.2 | 14.1 | 12.1 | 13.3 | $32.2{ }^{\text {E }}$ | 0.0 |
| - stay about the same | 51.8 | 50.8 | 56.2 | 37.7 | 81.7 | 54.4 | $36.8{ }^{\text {E }}$ | $68.2{ }^{\text {E }}$ | 60.0 | 42.3 | 49.5 | 53.7 | $52.5{ }^{\text {E }}$ | $66.3{ }^{\text {E }}$ |
| - decrease | 29.2 | 30.4 | 29.7 | 23.9 | 9.0 | 31.6 | 14.8 | $15.5{ }^{\text {E }}$ | 32.7 | 40.6 | 21.2 | 31.6 | 12.4 | $33.7{ }^{\text {E }}$ |
| - not applicable | 8.6 | 6.9 | 9.6 | 13.5 | 0.0 | 2.6 | $44.3{ }^{\text {E }}$ | 13.6 | 1.1 | 3.0 | 17.2 | 1.5 | 2.9 | 0.0 |
| Capital expenditures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 12.4 | 11.7 | 9.4 | 26.2 | 18.5 | 13.8 | 3.7 | 10.4 | 16.3 | 4.8 | 14.4 | 12.0 | $24.1^{\mathrm{E}}$ | 12.4 |
| - stay about the same | 60.6 | 59.6 | 65.7 | 46.4 | $58.3{ }^{\text {E }}$ | 60.7 | 60.6 | F | 56.8 | 72.8 | 57.9 | $66.2{ }^{\text {E }}$ | $49.1{ }^{\text {E }}$ | $60.5{ }^{\text {E }}$ |
| - decrease | 8.2 | 10.7 | 5.9 |  | 9.0 | 8.2 | 6.4 | $15.2{ }^{\text {E }}$ | 6.9 | 8.7 | 7.9 | 3.1 | 5.9 | 0.7 |
| - not applicable | 18.8 | 18.0 | 18.9 | 22.6 | 14.2 | 17.2 | 29.2 | F | 19.9 | 13.6 | 19.8 | 18.8 | 20.8 | $26.4{ }^{\text {E }}$ |
| Training expenditures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - increase | 9.5 | 7.9 | 5.2 | 32.6 | 9.2 | 8.6 | 15.5 | 10.4 | 14.9 | 5.4 | 7.9 | 6.2 | 3.4 | 12.1 |
| - stay about the same | 51.6 | 39.6 | 64.8 | 58.2 | $67.5{ }^{\text {E }}$ | 49.8 | 61.8 | F | 56.5 | 46.9 | 52.4 | 38.8 | $38.7{ }^{\text {E }}$ | 27.7 |
| - decrease | 3.0 | 3.0 | 3.3 | 0.8 | 9.0 | 2.6 | 5.2 | $15.2{ }^{\text {E }}$ | 2.8 | 0.7 | 3.0 | 3.1 | 2.1 | 0.7 |
| - not applicable | 36.0 | 49.5 | 26.6 | 8.4 | 14.2 | 39.1 | 17.6 | F | 25.8 | 47.1 | 36.7 | 51.9 | $55.9{ }^{\text {E }}$ | $59.5{ }^{\text {E }}$ |

Indig = First Nations, Métis or Inuit
= too unreliable to be published
mmig $=$ Immigrant to Canada
Source: Statistics Canada data table 33-10-0337-01

## BUSINESS OBSTACLES

Table 2 - Business or organization obstacles over the next three months, by business characteristics

| Over the next three months, which of the following are expected to be obstacles for this business or organization? (select all that apply) |  | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | 1-4 | 5-19 | 20-99 | 100+ | Private | Non-profit | $2 \mathrm{yrs} \&$ less | 3-10yrs | 11-20yrs | 20yrs+ | Women | Indig | Immig |
| -------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shortage of labour force | 22.9 | 13.2 | 31.5 | 34.8 | $53.1{ }^{\text {E }}$ | 24.0 | 16.3 | 6.4 | 24.9 | 30.4 | 18.7 | 29.1 | $25.4{ }^{\text {E }}$ | 20.5 |
| Recruiting skilled employees | 36.2 | 32.4 | 38.4 | 45.1 | F | 37.3 | 28.6 | $18.9{ }^{\text {E }}$ | 41.7 | 44.3 | 29.1 | $38.2{ }^{\text {E }}$ | $36.2{ }^{\text {E }}$ | $35.7{ }^{\text {E }}$ |
| Retaining skilled employees | 19.2 | 11.4 | 24.3 | 35.7 | F | 18.4 | 22.9 | $15.2{ }^{\text {E }}$ | 23.2 | 25.2 | 12.9 | 19.9 | 18.8 | 13.7 |
| Shortage of space or equipment | 9.4 | 7.4 | 10.4 | 16.2 | 0.0 | 9.5 | 8.8 | 0.0 | 11.3 | 12.5 | 7.2 | 14.8 | 16.6 | 2.9 |
| Rising cost of inputs ${ }^{1}$ | 28.7 | 28.4 | 27.1 | 36.6 | $23.4{ }^{\text {E }}$ | 30.2 | 19.3 | $29.3{ }^{\text {E }}$ | 35.5 | 25.3 | 25.7 | 22.6 | 15.6 | $45.5{ }^{\text {E }}$ |
| Difficulty acquiring inputs ${ }^{1}$, products or supplies domestically | 22.6 | 15.5 | 31.4 | 24.5 | 9.2 | 25.4 | 5.4 | $28.1{ }^{\text {E }}$ | 28.0 | 28.9 | 13.7 | 27.6 | 22.3 | 4.1 |
| Difficulty acquiring inputs ${ }^{1}$, products or supplies from abroad | 8.4 | 6.7 | 8.5 | 16.4 | 0.0 | 9.6 | 0.6 | 0.0 | 4.2 | 15.5 | 8.1 | 12.0 | 20.3 | 0.0 |
| Maintaining inventory levels | 9.2 | 7.8 | 8.7 | 16.5 | $23.6{ }^{\text {E }}$ | 10.7 | 0.0 | 5.2 | 11.0 | 13.5 | 5.6 | 4.6 | 9.5 | 0.0 |
| Insufficient demand for goods or services offered | 13.5 | 17.3 | 9.1 | 13.3 | 0.0 | 12.2 | 22.2 | F | 6.6 | 19.7 | 11.7 | 12.8 | $16.2{ }^{\text {E }}$ | $19.6{ }^{\text {E }}$ |
| Fluctuations in consumer demand | 21.7 | 18.9 | 24.6 | 26.3 | 0.0 | 22.6 | 16.7 | 5.2 | 21.2 | 26.2 | 21.4 | $33.0{ }^{\text {E }}$ | $21.0{ }^{\text {E }}$ | $27.0{ }^{\text {E }}$ |
| Attracting new or returning customers | 20.7 | 18.7 | 25.2 | 15.3 | 0.0 | 16.6 | $46.7{ }^{\text {E }}$ | 6.4 | 17.0 | 27.1 | 21.2 | 24.7 | $17.1{ }^{\text {E }}$ | 19.0 |
| Cost of insurance | 22.8 | 23.6 | 20.1 | 31.4 | 0.0 | 23.8 | 16.8 | 6.4 | 23.9 | 25.2 | 22.7 | 14.2 | 10.3 | 20.1 |
| Transportation costs | 19.6 | 20.4 | 20.8 | 12.0 | 9.2 | 20.5 | 14.2 | $21.6{ }^{\text {E }}$ | 19.9 | 30.2 | 12.3 | 16.1 | 19.8 | $26.9{ }^{\text {E }}$ |
| Obtaining financing | 9.6 | 11.5 | 7.5 | 9.5 | 0.0 | 7.3 | 24.6 | $16.8{ }^{\text {E }}$ | 4.7 | 12.9 | 10.4 | 6.0 | 3.8 | $17.9{ }^{\text {E }}$ |
| Government regulations | 16.8 | 15.4 | 16.9 | 23.2 | 14.2 | 18.2 | 8.2 | 0.0 | 23.8 | 24.6 | 8.7 | 16.6 | 6.4 | $23.0{ }^{\text {E }}$ |
| Travel restrictions and travel bans | 45.8 | 48.5 | 37.2 | 61.3 | 85.7 | 45.6 | 45.9 | $35.6{ }^{\text {E }}$ | 44.7 | 52.9 | 43.4 | $42.3{ }^{\text {E }}$ | $45.4{ }^{\text {E }}$ | $55.6{ }^{\text {E }}$ |
| Increasing competition | 12.2 | 15.2 | 10.0 | 2.1 | $53.1{ }^{\text {E }}$ | 11.7 | $15.0{ }^{\text {E }}$ | 6.4 | 15.4 | 12.1 | 10.5 | 8.5 | 3.8 | 15.6 |
| Challenges related to exporting goods and services | 1.3 | 0.0 | 1.7 | 6.0 | 0.0 | 1.5 | 0.0 | 0.0 | 0.0 | 2.5 | 1.7 | 0.0 | 0.0 | 1.7 |
| Maintaining sufficient cash flow or managing debt | 20.6 | 26.4 | 14.7 | 16.9 | 0.0 | 20.0 | 25.3 | 10.4 | 26.6 | 19.0 | 18.5 | 13.4 | 3.5 | $38.5{ }^{\text {E }}$ |
| Speed of internet connection | 22.0 | 14.9 | 28.7 | 30.2 | F | 20.7 | 31.0 | $19.9{ }^{\text {E }}$ | 21.5 | 24.6 | 21.1 | 29.2 | 15.6 | 9.7 |
| Intellectual property protection | 0.1 | 0.0 | 0.0 | 0.8 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 |
| Obstacles for the business or organization, other | 2.6 | 0.6 | 4.6 | 5.3 | 0.0 | 1.0 | 13.1 | 0.0 | 0.3 | 2.6 | 4.8 | 0.5 | 0.0 | 0.0 |
| Obstacles for the business or organization, none | 19.3 | 20.6 | 21.3 | 7.6 | 0.0 | 20.6 | 11.6 | F | 26.5 | 16.6 | 13.0 | 21.3 | $31.0{ }^{\text {E }}$ | 0.0 |

$=$ An input is an economic resource used in a firm's production process. e.g., labour, capital, energy and raw materials
= use with caution
= too unreliable to be published
Source: Statistics Canada data table 33-10-0338-01.

## EXPECTATIONS FOR THE NEXT YEAR

Table 3 - Plans to expand or restructure' business or acquire other businesses in the next 12 months, by business characteristics


1 = Restructuring involves changing the financial, operational, legal or other structures of a business to make it more efficient or more profitable. .. = not available for this specific reference period

## $\mathrm{E}=$ use with caution

$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0339-01.

Indig $=$ First Nations, Métis or Inuit Immig $=$ Immigrant to Canada

## EXPECTATIONS FOR THE NEXT YEAR, continued

Table 4 - Plans to transfer, sell, or close business in the next 12 months, by business characteristics


Table 5 - Reason business or organization is planning to close ${ }^{1}$ in the next 12 months, by business characteristics

| Is this business or organization planning to permanently close ${ }^{1}$ in the next 12 months primarily due to either of the following? | Total |  | mploym | ent Size | 100+ | Type |  | 2yrs \& less | Age of Bu | Busin | ess <br> $1-20 \mathrm{yrs}$ | 20yrs+ | Majorit Women | Indig | rship Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| The COVID-19 pandemic | 91.6 | 92.2 | $51.4{ }^{\text {E }}$ | 100.0 |  | 91.6 |  |  |  | F | 100.0 | 0.0 |  | $51.4{ }^{\text {E }}$ |  |
| Business performance prior to the COVID-19 pandemic | 0.0 | 0.0 | 0.0 | 0.0 | .. | 0.0 | .. |  |  |  | 0.0 | 0.0 | .. | 0.0 | .. |
| Neither | 8.4 | 7.8 | $48.6{ }^{\text {E }}$ | 0.0 |  | 8.4 |  |  |  | F | 0.0 | 100.0 | .. | $48.6{ }^{\text {E }}$ |  |

1 = This question was asked only of those that answered 'plans to close the busisness' in Table 4.
.. = not available for this specific reference period
= use with caution
$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0341-01.

## WORKFORCE CHANGES

Table 6 - Changes to the workforce over the next 12 months, by business characteristics

| Over the next 12 months, does this business or organization plan to do any of the following? (select all that apply) | Total |  | 5-19 | $20-99$ |  | Private | ype <br> Non-profit | 2yrs \& less | ge of Busi <br> 3-10yrs | $\frac{\text { siness }}{11-20 \mathrm{yrs}}$ | 20yrs+ | Majority <br> Women | Owne <br> Indig | ship <br> Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ------------------ \% of businesses ------------------ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lay off staff whose skills and knowledge no longer meet the business's or organization's needs | 2.9 | 1.5 | 3.8 | 6.5 | 0.0 | 3.1 | 1.6 | 6.4 | 1.6 | 3.8 | 2.9 | 2.1 | 1.9 | 0.0 |
| Lay off staff due to continued lack of demand | 6.4 | 6.4 | 4.3 | 14.3 | 0.0 | 6.0 | 8.9 | 6.4 | 8.4 | 4.7 | 5.9 | 1.9 | 1.9 | 0.7 |
| Hire employees living outside of the business's or organization's immediate vicinity to carry out work remotely | 4.2 | 3.1 | 4.2 | 9.2 | 0.0 | 4.4 | 2.7 | 0.0 | 5.0 | 6.5 | 2.6 | 1.5 | 2.4 | 2.0 |
| Hire staff with technical skills that current employees lack | 5.1 | 4.9 | 4.9 | 4.9 | $23.4{ }^{\text {E }}$ | 5.1 | 4.9 | 0.0 | 8.0 | 4.0 | 4.2 | 3.7 | 3.7 | 7.2 |
| Hire staff with management skills that current employees lack | 5.5 | 2.9 | 9.0 | 5.8 | 0.0 | 4.1 | 14.6 | 0.0 | 9.6 | 2.3 | 5.2 | 2.8 | 7.7 | 2.9 |
| Hire staff who have other skills or knowledge that current employees lack | 8.8 | 4.6 | 11.9 | 15.9 | 18.3 | 8.9 | 8.4 | 0.0 | 13.3 | 6.4 | 7.9 | 8.7 | 6.3 | 10.7 |
| Hire external contractors who have skills or knowledge that current employees lack | 10.0 | 8.9 | 10.2 | 13.0 | $23.2{ }^{\text {E }}$ | 6.3 | 32.7 | 6.4 | 3.3 | 12.5 | 13.9 | 0.9 | 6.9 | 2.0 |
| Workforce changes, none | 69.6 | 81.6 | 62.2 | 41.8 | 37.8 | 74.8 | 36.7 | 93.6 | 68.2 | 70.1 | 67.2 | 83.6 | 85.8 | 83.0 |

$\mathrm{E}=$ use with caution
Indig = First Nations, Métis or Inuit
Source: Statistics Canada data table 33-10-0342-01.
Immig = Immigrant to Canada

Table 7 - Intentions behind spending on employee training' over the next 12 months, by business characteristics

| Over the next 12 months, does this business or organization plan to increase spending on employee training ${ }^{1}$ to do any of the following? (select all that apply) | Total | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prepare for when the economy recovers | 11.2 | 14.1 | 9.2 | 5.6 | 0.0 | 11.4 | 10.1 | 0.0 | 24.7 | 6.4 | 5.4 | 7.8 | 8.6 | 16.8 |
| Develop new skills to improve the business's or organization's competitiveness | 18.0 | 14.4 | 19.8 | 25.0 | $53.1{ }^{\text {E }}$ | 16.1 | 30.3 | 0.0 | 26.1 | 12.9 | 17.3 | 21.6 | 3.7 | 19.3 |
| Mitigate potential labour shortages when the economy recovers | 10.1 | 8.1 | 10.5 | 17.1 | F | 11.4 | 2.7 | 0.0 | 16.0 | 12.0 | 5.9 | 6.2 | 1.0 | 15.8 |
| Keep up with any future industry changes of the business or organization | 23.7 | 15.0 | 30.5 | 38.9 | F | 23.6 | 22.3 | 6.4 | 28.0 | 24.0 | 22.5 | 18.9 | 6.8 | 16.3 |
| Other | 0.7 | 0.0 | 1.6 | 1.3 | 0.0 | 0.9 | 0.0 | 0.0 | 0.5 | - 1.9 | 0.3 | 0.0 | 0.0 | 1.0 |
| None | 64.5 | 72.9 | 57.9 | 50.7 | 46.9 E | 64.9 | 63.6 | 93.6 | 48.9 | 69.3 | 69.5 | 68.2 | 84.1 | 70.2 |

1 = Includes both current and new employees
$\mathrm{E}=$ use with caution
F = too unreliable to be published
Source: Statistics Canada data table 33-10-0343-01.

## WORKFORCE CHALLENGES

Table 8 - Extent to which businesses or organizations expect to face various challenges with regards to the workforce over the next three months, by business characteristics

| Over the next three months, to what extent will each of the following be a challenge for this business or organization with regards to the workforce? | Total |  | 5ploym | 20-99 | 100+ | Type |  | Age of Business |  |  |  | Majority | Indig | rship Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | ----- | --------- \% of | of businesses | ------- | ------- |  |  |  |  |
| Finding qualified workers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 25.1 | 17.9 | 32.6 | 27.9 | $67.3{ }^{\text {E }}$ | 27.5 | 10.7 | 0.0 | 22.5 | 53.4 | 12.3 | $31.9{ }^{\text {E }}$ | $37.8{ }^{\text {E }}$ | 14.1 |
| Somewhat challenging | 40.9 | 32.7 | 49.1 | 50.9 | $23.6{ }^{\text {E }}$ | 39.3 | $49.4{ }^{\text {E }}$ | $26.7{ }^{\text {E }}$ | 54.9 | 14.7 | 48.6 | 40.0 | 29.0 | $53.5{ }^{\text {E }}$ |
| Not challenging | 7.9 | 7.5 | 7.4 | 12.0 | 0.0 | 6.6 | 16.3 | 10.4 | 5.9 | 7.3 | 9.4 | 5.1 | 6.9 | 4.8 |
| Not applicable | 26.2 | 41.8 | 11.0 | 9.2 | 9.0 | 26.7 | 23.5 | $62.9{ }^{\text {E }}$ | 16.6 | 24.5 | 29.7 | 23.0 | $26.3{ }^{\text {E }}$ | $27.5{ }^{\text {E }}$ |
| Recruiting qualified workers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 22.7 | 15.0 | 30.2 | 27.9 | $67.3{ }^{\text {E }}$ | 24.7 | 10.7 | 0.0 | 19.2 | 48.3 | 12.0 | 30.9 | $38.4{ }^{\text {E }}$ | 14.1 |
| Somewhat challenging | 38.7 | 27.1 | 50.6 | 51.2 | $23.6{ }^{\text {E }}$ | 36.9 | $48.4{ }^{\text {E }}$ | $26.7{ }^{\text {E }}$ | 56.6 | 19.6 | 38.7 | 33.6 | 28.4 | 20.5 |
| Not challenging | 10.0 | 11.1 | 8.4 | 11.7 | 0.0 | 8.3 | 21.1 | 10.4 | 3.8 | 7.6 | 16.2 | 0.8 | 5.6 | $23.3{ }^{\text {E }}$ |
| Not applicable | 28.6 | 46.8 | 10.8 | 9.2 | 9.0 | 30.1 | 19.7 | $62.9{ }^{\text {E }}$ | 20.4 | 24.5 | 33.1 | 34.8 | $27.6{ }^{\text {E }}$ | $42.0{ }^{\text {E }}$ |
| Retaining qualified workers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 16.9 |  | 26.3 | 14.0 | $67.3{ }^{\text {E }}$ | 14.4 | $33.1{ }^{\text {E }}$ | 6.4 | 18.3 | 22.4 | 13.7 | 21.8 | $23.7{ }^{\text {E }}$ | 13.3 |
| Somewhat challenging | 27.1 | 16.7 | 37.3 | 38.7 | $23.6{ }^{\text {E }}$ | 28.3 | 19.7 | $20.4{ }^{\text {E }}$ | 41.5 | 17.7 | 22.9 | 26.9 | 23.2 | 18.2 |
| Not challenging | 30.7 | 32.7 | 27.2 | 37.2 | 0.0 | 31.0 | 27.6 | 10.4 | 28.3 | 38.7 | 30.1 | 23.7 | $30.8{ }^{\text {E }}$ | $26.5{ }^{\text {E }}$ |
| Not applicable | 25.3 | 41.3 | 9.3 | 10.0 | 9.0 | 26.3 | 19.7 | $62.9{ }^{\text {E }}$ | 11.8 | 21.1 | 33.3 | 27.5 | $22.2{ }^{\text {E }}$ | $42.0{ }^{\text {E }}$ |
| Finding time and resources for training current staff |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 10.2 |  | 14.9 | 21.7 | $23.4{ }^{\text {E }}$ | 11.1 | 4.8 | 0.0 | 15.0 | 13.0 | 6.1 | 15.2 | 3.9 | 12.7 |
| Somewhat challenging | 21.7 | 15.5 | 30.4 | 19.4 | 14.2 | 16.8 | $53.1{ }^{\text {E }}$ | 2.7 | 18.1 | 13.9 | 31.8 | 8.9 | 9.3 | 9.2 |
| Not challenging | 33.2 | 24.8 | 39.9 | 46.4 | $53.4{ }^{\text {E }}$ | 35.2 | 18.7 | $34.4{ }^{\text {E }}$ | 48.0 | 29.9 | 23.9 | $33.5{ }^{\text {E }}$ | 45.9 E | 16.0 |
| Not applicable | 35.0 | 55.8 | 14.8 | 12.5 | 9.0 | 36.9 | 23.3 | $62.9{ }^{\text {E }}$ | 18.9 | 43.3 | 38.2 | $42.4{ }^{\text {E }}$ | $40.9{ }^{\text {E }}$ | $62.2{ }^{\text {E }}$ |
| Finding time and resources for training new staff |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 8.6 | 5.0 | 9.9 | 19.7 | $23.4{ }^{\text {E }}$ | 8.7 | 8.6 | 0.0 | 14.9 | 5.7 | 6.8 | 14.1 | 4.5 | 13.3 |
| Somewhat challenging | 22.3 | 18.7 | 27.1 | 23.9 | 0.0 | 17.5 | 53.2 | 7.8 | 23.5 | 16.9 | 26.7 | 5.0 | 8.2 | 10.3 |
| Not challenging | 30.0 | 19.7 | 39.0 | 42.6 | $67.6{ }^{\text {E }}$ | 32.1 | 14.9 | $22.9{ }^{\text {E }}$ | 39.3 | 30.3 | 23.7 | $34.7{ }^{\text {E }}$ | $44.4{ }^{\text {E }}$ | 14.3 |
| Not applicable | 39.1 | 56.6 | 24.0 | 13.8 | 9.0 | 41.7 | 23.3 | $69.3{ }^{\text {E }}$ | 22.3 | 47.1 | 42.8 | $46.2{ }^{\text {E }}$ | $42.9{ }^{\text {E }}$ | $62.2{ }^{\text {E }}$ |
| Convincing staff that have been working remotely to return to working on-site |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 1.0 | 1.6 | 0.0 | 2.1 | 0.0 | 1.1 | 0.6 | 2.7 | 2.7 | 0.3 | 0.0 | 3.3 | 0.0 | 0.0 |
| Somewhat challenging | 10.4 |  | 10.6 | 9.7 | $58.1^{\mathrm{E}}$ | 11.2 | 4.8 | 14.1 | 13.8 | 6.0 | 10.1 | 20.3 | 1.8 | 13.2 |
| Not challenging | 12.2 |  | 13.5 | 21.8 | 0.0 | 11.2 | 17.6 | $12.5{ }^{\text {E }}$ | 14.0 | 16.5 | 8.1 | 11.8 | 16.0 | 1.3 |
| Not applicable | 76.3 | 79.3 | 76.0 | 66.3 | $41.9{ }^{\text {E }}$ | 76.5 | 76.9 | $70.7{ }^{\text {E }}$ | 69.5 | 77.1 | 81.7 | $64.5{ }^{\text {E }}$ | $82.2{ }^{\text {E }}$ | 85.5 |
| Hiring temporary foreign workers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 3.0 | 2.4 | 2.2 | 7.9 | 9.2 | 2.6 | 5.4 | 0.0 | 4.3 | 5.6 | 0.6 | 0.0 | 6.0 | 2.9 |
| Somewhat challenging | 14.5 | 13.3 | 18.1 | 6.1 | F | 14.8 | 12.9 | 0.0 | 24.5 | 15.4 | 8.3 | 19.2 | $27.5{ }^{\text {E }}$ | 25.8 |
| Not challenging | 6.4 |  | 8.8 | 16.1 | $23.6{ }^{\text {E }}$ | 6.2 | 5.8 | 10.4 | 9.1 | 7.1 | 3.4 | 0.4 | 8.4 | 4.1 |
| Not applicable | 76.1 | 82.1 | 70.9 | 70.0 | $37.4{ }^{\text {E }}$ | 76.3 | $76.0{ }^{\text {E }}$ | 89.6 | 62.1 | 71.9 | 87.7 | 80.4 | $58.2{ }^{\text {E }}$ | $67.2{ }^{\text {E }}$ |
| Managing employees that are voluntarily working reduced hours or not working in order to take care of children |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 1.8 | 1.9 | 2.0 | 0.8 | 0.0 | 1.7 | 2.7 | 0.0 | 4.6 | 0.6 | 0.8 | 6.0 | 0.5 | 4.4 |
| Somewhat challenging | 7.7 | 3.0 | 13.2 | 8.2 | F | 7.0 | 12.5 | 2.7 | 12.5 | 2.8 | 8.0 | 6.9 | 1.4 | 10.2 |
| Not challenging | 10.3 | 10.2 | 7.8 | 18.7 | $23.5{ }^{\text {E }}$ | 9.2 | 15.8 | 10.4 | 16.1 | 4.9 | 9.3 | 5.8 | 8.6 | 4.7 |
| Not applicable | 80.2 | 84.9 | 77.0 | 72.3 | $46.8{ }^{\text {E }}$ | 82.2 | 68.9 | 87.0 | 66.9 | 91.8 | 82.0 | 81.4 | 89.5 | 80.7 |
| Managing employees that are voluntarily working reduced hours or not working in order to take care of children |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 1.6 | 0.3 | 3.3 | 1.7 | 0.0 | 1.3 | 3.4 | 0.0 | 3.5 | 0.6 | 1.0 | 2.7 | 0.5 | 4.4 |
| Somewhat challenging | 9.8 | 5.4 | 13.2 | 16.1 | F | 9.0 | 14.1 | 0.0 | 8.3 | 10.1 | 12.0 | 7.5 | 8.2 | 6.7 |
| Not challenging | 11.3 | 10.9 | 5.0 | 32.8 | F | 9.6 | 20.4 | 10.4 | 14.2 | 8.5 | 10.9 | 3.5 | 5.0 | 10.0 |
| Not applicable | 77.4 | 83.4 | 78.5 | 49.5 | 18.3 | 80.1 | 62.2 | 89.6 | 74.0 | 80.8 | 76.2 | 86.4 | 86.3 | 79.0 |
| Employees going on long-term medical leave |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very challenging | 2.8 | 1.1 | 5.5 | 1.7 | 0.0 | 2.3 | 6.1 | 0.0 | 3.8 | 3.6 | 1.9 | 2.7 | 5.5 | 4.4 |
| Somewhat challenging | 7.5 | 4.6 | 8.3 | 18.7 | 0.0 | 7.0 | 9.9 | 10.4 | 7.8 | 5.2 | 8.3 | 3.3 | 2.4 | 7.3 |
| Not challenging | 10.4 | 9.5 | 5.4 | 27.0 | 81.7 | 8.4 | 21.8 | 0.0 | 11.8 | 9.9 | 11.0 | 6.1 | 5.9 | 4.9 |
| Not applicable | 79.3 | 84.8 | 80.8 | 52.7 | 18.3 | 82.3 | 62.2 | 89.6 | 76.6 | 81.2 | 78.8 | 88.0 | 86.3 | 83.5 |

## INVESTMENTS

Table 9 - Investments in online sales and e-commerce capabilities over the next 12 months, by business characteristics


Table 10 - Outreach to new customers over the last 12 months, by business characteristics


## INTERNATIONAL MARKETS

Table 11 - Primary international activity businesses or organizations plans to focus on over the next 12 months, by business characteristics

| Over the next 12 months, what type of international activity does this business or organization primarily plan to focus on? | Total | $\begin{gathered} \text { Em } \\ 1-4 \end{gathered}$ | mploym $5-19$ | ment Size $20-99$ | $\begin{aligned} & \text { ize } \\ & 100+ \end{aligned}$ | Private | Type <br> Non-profit | 2yrs \& less 3 | ge of Bu <br> 3-10yrs | usiness <br> 11-20yrs | 20yrs+ | Majorit <br> Women | Owner <br> Indig | rship <br> Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -------------------- \% of businesses -------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exports | 3.3 | 5.9 | 0.8 | 0.8 | 0.0 | 3.9 | 0.0 | 0.0 | 0.7 | 10.8 | 1.0 | 1.0 | 0.5 | $13.8{ }^{\text {E }}$ |
| Imports | 0.8 | 0.4 | 0.0 | 4.4 | 14.3 | 0.8 | 1.0 | 0.0 | 0.9 | 0.5 | 1.0 | 0.0 | 1.1 | 0.0 |
| Investment into international markets | 1.9 | 0.0 | 4.8 | 0.0 | 0.0 | 2.2 | 0.0 | 0.0 | 0.0 | 0.8 | 4.2 | 8.8 | 0.0 | 0.0 |
| Attracting investments from international markets | 1.0 | 2.1 | 0.0 | 0.0 | 0.0 | 1.2 | 0.0 | 0.0 | 3.4 | 0.0 | 0.0 | 3.3 | 1.9 | 0.0 |
| None | 93.0 | 91.6 | 94.4 | 94.8 | 85.7 | 92.0 | 99.0 | 100.0 | 94.9 | 87.9 | 93.8 | 86.9 | 96.5 | $86.2{ }^{\text {E }}$ |
| $\mathrm{E}=$ use with caution <br> Source: Statistics Canada data table 33-10-0347-01. |  |  |  |  |  |  |  |  |  |  | Indig = First Nations, Métis or Inuit Immig = Immigrant to Canada |  |  |  |

## INTERNATIONAL MARKETS, continued

Table 12 - Primary international market' businesses or organizations plans to focus on over the next 12 months, by business characteristics

| Over the next 12 months, which international market ${ }^{1}$ does this business or organization primarily plan to focus on? | Total |  | mploym | ent Siz 20-99 |  | Private | Type | 2yrs \& less | Age of Bus | usiness <br> 11-20yrs | 20yrs+ | Majori <br> Women | Owner | rship <br> Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ------------------- \% of businesses ------------------ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | F | $81.1{ }^{\text {E }}$ | $9.8{ }^{\text {E }}$ | 100.0 | 0.0 | F | 100.0 |  | F | 89.3 | F | 7.6 | 100.0 | 100.0 |
| Mexico | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | .. | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| South \& Central America and the Caribbean | F | 0.0 | F | 0.0 | 0.0 | F | 0.0 |  | 0.0 | 0.0 | F | F | 0.0 | 0.0 |
| Europe | 15.4 | $18.9{ }^{\text {E }}$ | $13.5{ }^{\text {E }}$ | 0.0 | 0.0 | 15.7 | 0.0 | .. | F | 6.5 | 3.9 | F | 0.0 | 0.0 |
| Asia | 1.8 | 0.0 | 0.0 | 0.0 | 100.0 | 1.9 | 0.0 | .. | 0.0 | 4.2 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | .. | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

1 = Answered only by those businesses that indicated international activity focus in Table 11
.$=$ not available for this specific reference period
$E=$ use with caution
$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0348-01.

## CONSULTATION and ADVICE

Table 13 - Sources for advice related to opportunities or challenges businesses or organizations may consult over the next 12 months, by business characteristics

| Over the next 12 months, will this business or organization consult any of the following for advice related to opportunities or challenges? (Select all that apply) | Total | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1-4 | 5-19 | 20-99 | 100+ | Private | Non-profit | 2yrs \& less | 3-10yrs | 11-20yrs | $20 \mathrm{yrs}+$ | Women | Indig | Immig |
| ------------------- \% of businesses -------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Friends or family | 23.2 | 27.1 | 16.4 | 28.4 | F | 21.7 | 32.9 | $26.7{ }^{\text {E }}$ | 34.9 | 13.2 | 20.3 | 26.3 | 11.3 | 19.5 |
| Mentors | 26.6 | 31.3 | 19.6 | 28.5 | F | 24.8 | 38.2 | $18.9{ }^{\text {E }}$ | 30.7 | 27.9 | 23.5 | 29.3 | $31.0{ }^{\text {E }}$ | 13.2 |
| Employees or colleagues in the business or organization | 35.4 | 31.0 | 34.8 | 56.5 | $62.6{ }^{\text {E }}$ | 32.3 | $53.7{ }^{\text {E }}$ | $38.1{ }^{\text {E }}$ | 29.9 | 43.5 | 34.1 | 32.9 | $24.5{ }^{\text {E }}$ | $31.6{ }^{\text {E }}$ |
| External consultants | 18.2 | 13.1 | 21.8 | 25.9 | $62.4{ }^{\text {E }}$ | 14.2 | $41.5{ }^{\text {E }}$ | 2.7 | 9.0 | 24.4 | 23.3 | 11.5 | 8.4 | $14.1{ }^{\text {E }}$ |
| Contacts in other businesses or organizations | 30.7 | 26.0 | 33.1 | 45.1 | 18.5 | 24.4 | $68.4{ }^{\text {E }}$ | 17.9 | 25.2 | 27.8 | 38.3 | 10.3 | $33.4{ }^{\text {E }}$ | 6.1 |
| Professional or business associations | 24.4 | 22.0 | 22.8 | 40.5 | F | 20.8 | $46.0{ }^{\text {E }}$ | $18.5{ }^{\text {E }}$ | 24.1 | 25.2 | 25.0 | 11.9 | 13.8 | 5.8 |
| Federal government services or programs | 23.1 | 21.3 | 19.5 | 46.2 | 9.2 | 18.4 | $50.5{ }^{\text {E }}$ | $16.7{ }^{\text {E }}$ | 21.4 | 15.7 | 29.9 | 14.3 | 14.0 | $27.3{ }^{\text {E }}$ |
| Provincial or territorial government services or programs | 25.5 | 24.3 | 21.8 | 42.7 | $53.1{ }^{\text {E }}$ | 20.3 | $59.3{ }^{\text {E }}$ | 6.3 | 28.7 | 17.5 | 30.7 | 14.7 | 15.6 | $29.4{ }^{\text {E }}$ |
| Teachers in a training or education setting | 3.4 | 3.6 | 2.8 | 5.6 | 0.0 | 3.0 | 6.4 | 0.0 | 3.6 | 3.5 | 3.7 | 7.8 | 1.9 | 4.4 |
| Other | 0.8 | 0.0 | 2.1 | 0.0 | 0.0 | 0.9 | 0.0 | 0.0 | 0.0 | 1.9 | 0.8 | 0.0 | 0.0 | 0.0 |
| None | 31.5 | 38.3 | 25.3 | 22.7 | 23.2 E | 33.0 | $23.0{ }^{\text {E }}$ | F | 36.1 | 26.3 | 32.3 | 32.6 | 22.1 | 33.9 E |

## FUNDING or CREDIT

Table 14 - Sources of funding approved or received due to the COVID-19 pandemic, by business characteristics

| Due to COVID-19, was funding or credit for this business or organization approved or received from any of the following sources? (Select all that apply) | Total | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1-4 | 5-19 | 20-99 | 100+ | Private | Non-profit | 2yrs \& less | 3-10yrs 11 | 11-20yrs | 20yrs+ | Women | Indig | Immig |
| ------------ \% of businesses -------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada Emergency Business Account (CEBA) ${ }^{1}$ | 44.2 | 53.7 | 35.0 | 37.4 | 0.0 | 50.8 | 4.0 | F | 51.9 | 49.1 | 34.7 | $46.8{ }^{\text {E }}$ | $24.1{ }^{\text {E }}$ | 75.0 |
| Temporary 10\% Wage Subsidy | 21.1 | 14.2 | 26.5 | 33.8 | $23.2{ }^{\text {E }}$ | 21.5 | 18.8 | 3.6 | 27.0 | 12.6 | 24.2 | 22.7 | 24.9 | $20.7{ }^{\text {E }}$ |
| Canada Emergency Wage Subsidy (CEWS) | 30.4 | 21.8 | 35.7 | 53.2 | 9.2 | 33.4 | 12.3 | $18.5{ }^{\text {E }}$ | 24.8 | 49.1 | 24.2 | 31.2 | $32.1{ }^{\text {E }}$ | $38.9{ }^{\text {E }}$ |
| Canada Emergency Rent Subsidy (CERS) | 4.6 | 2.4 | 8.1 | 2.3 | 0.0 | 3.9 | 9.0 | 0.0 | 3.2 | 9.4 | 3.1 | 2.3 | 1.9 | 0.0 |
| Canada Emergency Commercial Rent Assistance (CECRA) | 0.4 | 0.6 | 0.0 | 0.8 | 0.0 | 0.5 | 0.0 | 0.0 | 1.4 | 0.0 | 0.0 | 0.0 | 1.9 | 0.0 |
| Export Development Canada (EDC) Small and Medium-sized Enterprise Loan and Guarantee program | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Business Development Bank of Canada (BDC) CoLending Program for Small and Medium-sized Enterprises | 2.5 | 4.0 | 0.0 | 4.9 | 0.0 | 2.8 | 0.6 | 0.0 | 6.9 | 0.0 | 1.1 | 1.7 | 0.0 | 0.0 |
| Innovation Assistance Program | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Regional Relief and Recovery Fund | 3.9 | 6.4 | 1.4 | 1.8 | 0.0 | 4.6 | 0.0 | 6.4 | 2.5 | 11.3 | 0.0 | 0.0 | 3.8 | $12.8{ }^{\text {E }}$ |
| Provincial, Territorial or Municipal government programs | 27.0 | 23.8 | 26.0 | 42.7 | $62.4{ }^{\text {E }}$ | 26.1 | $31.6{ }^{\text {E }}$ | 0.0 | 23.6 | 31.0 | 30.4 | 26.0 | $32.8{ }^{\text {E }}$ | $47.0{ }^{\text {E }}$ |
| Grant or loan funding from philanthropic or mutualaid sources | 0.2 | 0.0 | 0.6 | 0.0 | 0.0 | 0.0 | 1.6 | 0.0 | 0.0 | 0.0 | 0.5 | 0.0 | 0.0 | 0.0 |
| Financial institution ${ }^{2}$ | 1.9 | 1.1 | 1.2 | 8.5 | 0.0 | 2.1 | 0.8 | 10.4 | 0.5 | 0.4 | 2.8 | 0.8 | 0.0 | 4.1 |
| Loan from family or friends | 4.1 | 8.2 | 0.0 | 0.0 | 0.0 | 4.8 | 0.0 | 10.4 | 6.4 | 6.2 | 0.2 | 0.9 | 0.0 | $16.9{ }^{\text {E }}$ |
| Approved sources of funding or credit for this business or organization, other | 6.1 | 8.1 | 2.8 | 9.5 | 0.0 | 2.9 | 26.3 | 0.0 | 0.8 | 8.9 | 9.2 | 0.9 | 0.0 | 0.0 |
| Approved sources of funding or credit for this business or organization, none | 29.9 | 34.7 | 27.9 | 15.0 | $28.5{ }^{\text {E }}$ | 30.1 | 29.2 | F | 27.0 | 27.6 | 32.2 | $40.1^{\text {E }}$ | $53.7{ }^{\text {E }}$ | 14.1 |

$1=$ e.g., loan of up to $\$ 40,000$ for eligible small businesses and non-profits
Indig = First Nations, Métis or Inuit
2 = e.g., term loan or line of credit
$\mathrm{E}=$ use with caution
F = too unreliable to be published
Source: Statistics Canada data table 33-10-0350-01.
Table 15 - Reasons business or organization did not access any funding or credit due to the COVID-19 pandemic, by business characteristics

| For which of the following reasons has this business or organization not accessed any funding or credit due to COVID-19? <br> (Select all that apply) | Total | Empl $1-4$ | Employment Size | $z e$ $100+$ | Type |  | Age of Business |  |  | 20yrs+ | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Funding or credit not needed | 66.8 | $61.8{ }^{\text {E }}$ | $70.2{ }^{\text {E }}$ | F | 68.0 | F | F | F | 85.0 | $59.9{ }^{\text {E }}$ | 88.3 | F | 100.0 |
| Waiting for approval or in process of applying | 0.3 | 0.0 | 1.0 | 0.0 | 0.4 | 0.0 | 0.0 | 0.0 | 1.5 | 0.0 | 1.2 | 0.0 | 0.0 |
| Eligibility requirements | 23.2 | $31.0{ }^{\text {E }}$ | 12.6 | F | 22.0 | F | 90.9 | 8.4 | 0.0 | $34.1{ }^{\text {E }}$ | $16.9{ }^{\text {E }}$ | F | 0.0 |
| Application requirements or complexity | 3.4 | 3.0 | 4.7 | 0.0 | 2.0 | $12.7{ }^{\text {E }}$ | 0.0 | 6.3 | 0.0 | 4.0 | 0.0 | 0.0 | 0.0 |
| Lack of awareness | 4.8 | 3.5 | 7.7 | 0.0 | 2.3 | $21.0{ }^{\text {E }}$ | 0.0 | 6.3 | 4.7 | 4.7 | 0.0 | 0.0 | 0.0 |
| Terms and conditions ${ }^{1}$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Public perception | 0.6 | 1.1 | 0.0 | 0.0 | 0.7 | 0.0 | 9.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 10.6 |
| Other | 12.5 | 8.8 | $20.5{ }^{\text {E }}$ | 0.0 | 12.2 | $14.5{ }^{\text {E }}$ | 0.0 | $19.3{ }^{\text {E }}$ | 16.1 | 8.2 | 4.0 | 0.0 | 7.1 |

[^0]Table 16 - Impact on credit rating due to the pandemic, by business characteristics

| Has this business's or organization's credit rating been negatively affected by the pandemic? | Total | Employment Size |  |  |  | Type <br> Private Non-profit |  | Age of Business <br> 2yrs \& less 3-10yrs 11-20yrs 20yrs+ |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1-4 | 5-19 | 20-99 | 100+ |  |  | Women | Indig | Immig |
| ------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Has been negatively affected by the pandemic | 7.4 | 8.8 | 5.4 | 8.4 | 0.0 | 8.2 | 2.1 |  |  |  |  | 6.4 | 15.9 | 1.0 | 5.0 | 8.1 | 5.1 | 7.7 |
| Has not been negatively affected by the pandemic | 63.5 | 64.4 | 63.9 | 60.2 | $41.7{ }^{\text {E }}$ | 61.9 | 75.1 | $79.6{ }^{\text {E }}$ | 50.4 | 55.2 | 76.7 | $64.3{ }^{\text {E }}$ | $64.0{ }^{\text {E }}$ | $62.2{ }^{\text {E }}$ |
| Pandemic's effect on the business's or organization's credit rating unknown | 29.1 | 26.8 | 30.7 | 31.4 | 58.3 | 29.9 | 22.8 | 14.0 | 33.6 | 43.7 | 18.3 | $27.6{ }^{\text {E }}$ | $30.9{ }^{\text {E }}$ | $30.1{ }^{\text {E }}$ |

## LIQUIDITY and DEBT

Table 17 - Liquidity and access to liquidity over the next three months, by business characteristics


E = use with caution
Source: Statistics Canada data table 33-10-0353-01.
Indig $=$ First Nations, Métis or Inuit Immig = Immigrant to Canada

Table 18 - Ability for the business or organization to take on more debt, by business characteristics

| Does this business or organization have the ability to take on more debt? | Total | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1-4 | 5-19 | 20-99 | 100+ | Private | Non-profit | 2yrs \& less | $3-10 \mathrm{yrs}$ | 11-20yrs | 20yrs+ | Women | Indig | Immig |
| -------------------- \% of businesses -------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Can take on more debt | 25.4 | 23.5 | 26.2 | 31.1 | $32.5{ }^{\text {E }}$ | 26.1 | 21.7 | $34.5{ }^{\text {E }}$ | 16.9 | 27.6 | 29.3 | 3.6 | $22.2{ }^{\text {E }}$ | $22.7{ }^{\text {E }}$ |
| Cannot take on more debt (select all that apply) | 13.6 | 15.8 | 12.7 | 7.6 | 0.0 | 13.7 | 13.3 | 10.4 | 21.8 | 14.8 | 7.1 | 21.4 | 16.0 | 17.1 |
| Cannot take on more debt due to cash flow | $50.7{ }^{\text {E }}$ | F | $75.0{ }^{\text {E }}$ | F | .. | $51.0{ }^{\text {E }}$ | F | 0.0 | $57.9{ }^{\text {E }}$ | F | $38.2{ }^{\text {E }}$ | F | 100.0 | F |
| Cannot take on more debt due to a lack of confidence or uncertainty in future sales | $53.2{ }^{\text {E }}$ | $44.6{ }^{\text {E }}$ | F | F | .. | $53.0{ }^{\text {E }}$ | F | 0.0 | F | F | $79.1{ }^{\text {E }}$ | $29.1{ }^{\text {E }}$ | 3.6 | F |
| Cannot take on more debt because the request would be turned down | 17.9 | 19.5 | $16.7{ }^{\text {E }}$ | 10.7 | .. | 12.3 | F | 100.0 | 6.7 | 9.9 | F | 8.7 | 0.0 | F |
| Cannot take on more debt because it is too difficult or time consuming to apply | 10.6 | 16.8 | 2.3 | 0.0 | .. | 12.2 | 0.0 | 100.0 | 12.2 | 0.0 | 4.1 | $20.1{ }^{\text {E }}$ | 0.0 | F |
| Cannot take on more debt because the terms and conditions ${ }^{1}$ are unfavourable | 2.2 | 1.1 | 4.3 | 0.0 | .. | 2.5 | 0.0 | 0.0 | 1.5 | 2.2 | 4.1 | 4.4 | 3.6 | 0.0 |
| Cannot take on more debt due to the business's or organization's credit rating | 0.0 | 0.0 | 0.0 | 0.0 | .. | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Cannot take on more debt due to other reasons | 5.5 | 4.2 | 8.4 | 0.0 | .. | 2.5 | $24.7{ }^{\text {E }}$ | 0.0 | 1.5 | 11.6 | 7.7 | 6.5 | 0.0 | 0.0 |
| Unknown | 22.8 | 22.8 | 22.4 | 23.8 | $28.5{ }^{\text {E }}$ | 24.8 | 9.0 | 0.0 | 32.2 | 24.9 | 17.3 | 28.4 | $25.6{ }^{\text {E }}$ | 14.5 |
| Does not need to take on more debt | 38.1 | 37.8 | 38.7 | 37.4 | F | 35.4 | 55.9 E | F | 29.1 | 32.7 | 46.3 | $46.6{ }^{\text {E }}$ | $36.2{ }^{\text {E }}$ | $45.8{ }^{\text {E }}$ |

1 = e.g., interest rate, payment period
.. = not available for this specific reference period
= use with caution
$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0354-01.

Indig = First Nations, Métis or Inuit Immig = Immigrant to Canada

## MEASURES PERMANENTLY ADOPTED

Table 19 - Likelihood of various measures being permanently adopted once the COVID-19 pandemic is over, by business characteristics

| Using a scale from 1 to 5 , where 1 means "very unlikely" and 5 means "very likely", how likely is this business or organization to permanently adopt each of the following measures once the COVID-19 pandemic is over? | Total | 1-4 | mploym 5-19 | nent Size 20-99 | 100+ | TypePrivate Non-profit |  | Age of Business2yrs \& less 3-10yrs 11-20yrs 20yrs+ |  |  |  | Majority Women | Owner Indig | ship Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | ----- | --------- \% of | businesses - | ----------- |  |  |  |  |  |
| Online training |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 23.4 | 27.6 | 21.3 | 11.1 | $23.5{ }^{\text {E }}$ | 24.6 | 16.6 | $28.1{ }^{\text {E }}$ | E 24.5 | 23.3 | 22.0 | 4.5 | 8.3 | $35.6{ }^{\text {E }}$ |
| Somewhat unlikely | 3.9 | 5.4 | 2.6 | 2.6 | 0.0 | 3.9 | 4.2 | $15.2{ }^{\text {E }}$ | E 2.6 | 3.5 | 3.8 | 2.6 | 1.1 | 0.0 |
| Neither likely nor unlikely | 6.5 | 5.7 | 7.8 | 6.4 | 0.0 | 7.0 | 3.1 | 11.0 | 13.6 | 1.4 | 3.8 | 8.2 | 17.9 | 9.4 |
| Somewhat likely | 11.3 | 12.0 | 11.7 | 7.7 | 0.0 | 8.3 | $30.4{ }^{\text {E }}$ | F | 1.7 | 15.2 | 15.0 | 21.3 | $14.1{ }^{\text {E }}$ | 0.0 |
| Very likely | 22.8 | 14.8 | 24.6 | 50.6 | $67.5{ }^{\text {E }}$ | 21.6 | 29.3 | $25.9{ }^{\text {E }}$ | E 29.5 | 16.9 | 21.1 | 21.2 | 14.4 | 11.4 |
| Not relevant | 32.0 | 34.6 | 32.0 | 21.6 | 9.0 | 34.6 | 16.4 | 0.0 | 28.1 | 39.5 | 34.4 | $42.3{ }^{\text {E }}$ | $44.2{ }^{\text {E }}$ | $43.6{ }^{\text {E }}$ |
| Offer more employees the possibility of teleworking or working remotely |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 24.2 | 25.2 | 21.3 | 30.9 | 18.3 | 25.3 | 17.8 | $17.7{ }^{\text {E }}$ | E 33.8 | 16.0 | 23.0 | 11.6 | 13.5 | $34.3{ }^{\text {E }}$ |
| Somewhat unlikely | 6.1 | 7.9 | 4.9 | 1.7 | 14.3 | 6.4 | 4.8 | 10.4 | 3.0 | 12.4 | 3.9 | 13.9 | $19.1{ }^{\text {E }}$ | 4.7 |
| Neither likely nor unlikely | 5.2 | 1.4 | 9.2 | 7.2 | $28.4{ }^{\text {E }}$ | 5.2 | 5.3 | 0.0 | 5.2 | 9.3 | 3.4 | 0.9 | 1.2 | 1.8 |
| Somewhat likely | 5.8 | 8.3 | 1.7 | 9.9 | 0.0 | 5.1 | 10.8 | 3.8 | 2.4 | 11.9 | 4.8 | 0.4 | 0.5 | 4.2 |
| Very likely | 6.5 | 3.3 | 9.7 | 10.9 | 0.0 | 4.6 | 18.6 | 9.1 | 4.7 | 1.9 | 10.5 | 11.2 | 2.8 | 0.0 |
| Not relevant | 52.1 | 53.9 | 53.4 | 39.3 | F | 53.5 | $42.6{ }^{\text {E }}$ | F | 50.8 | 48.5 | 54.3 | $62.0{ }^{\text {E }}$ | $63.0{ }^{\text {E }}$ | $55.0{ }^{\text {E }}$ |
| Require more employees to telework or work remotely |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 31.5 | 31.4 | 28.6 | 42.8 | $32.7{ }^{\text {E }}$ | 30.1 | $40.6{ }^{\text {E }}$ | $31.8{ }^{\text {E }}$ | E 36.7 | 22.8 | 33.1 | 12.6 | 16.7 | $38.5{ }^{\text {E }}$ |
| Somewhat unlikely | 7.2 | 7.1 | 8.0 | 5.6 | 0.0 | 7.7 | 4.2 | 0.0 | 0.3 | 21.8 | 4.1 | 12.9 | $17.6{ }^{\text {E }}$ | 0.8 |
| Neither likely nor unlikely | 3.6 | 3.8 | 2.8 | 3.8 | $28.4{ }^{\text {E }}$ | 3.1 | 6.9 | 0.0 | 4.0 | 5.0 | 3.0 | 1.3 | 0.8 | 1.0 |
| Somewhat likely | 0.8 | 0.0 | 0.7 | 5.3 | 0.0 | 0.6 | 2.1 | 2.7 | 1.8 | 0.5 | 0.0 | 0.0 | 0.0 | 2.0 |
| Very likely | 2.7 | 1.4 | 5.3 | 0.0 | 0.0 | 3.2 | 0.0 | 0.0 | 2.3 | 0.7 | 4.7 | 11.2 | 0.0 | 0.0 |
| Not relevant | 54.1 | 56.3 | 54.8 | 42.5 | F | 55.3 | $46.2{ }^{\text {E }}$ | $65.5{ }^{\text {E }}$ | E 54.9 | 49.1 | 55.2 | $62.0{ }^{\text {E }}$ | $64.9{ }^{\text {E }}$ | $57.7{ }^{\text {E }}$ |
| Require employees to come back to on-site work |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 13.2 | 20.6 | 3.5 | 14.6 | 0.0 | 14.5 | 4.9 | 0.0 | 16.2 | 13.4 | 12.4 | 1.1 | 6.2 | $26.6{ }^{\text {E }}$ |
| Somewhat unlikely | 1.3 | 1.4 | 1.3 | 1.3 | 0.0 | 1.0 | 3.7 | 0.0 | 2.3 | 0.5 | 1.3 | 3.3 | 0.0 | 0.0 |
| Neither likely nor unlikely | 4.8 | 4.3 | 3.9 | 9.3 | 14.2 | 4.1 | 8.5 | 11.6 | 8.7 | 1.8 | 2.8 | 3.0 | 2.8 | 5.1 |
| Somewhat likely | 9.1 | 10.7 | 7.2 | 8.4 | 14.2 | 8.1 | 15.9 | 0.0 | 3.5 | 18.3 | 8.7 | 12.5 | $17.1{ }^{\text {E }}$ | 0.6 |
| Very likely | 13.2 | 7.8 | 17.8 | 22.8 | 9.0 | 14.4 | 6.0 | $29.3{ }^{\text {E }}$ | E 18.8 | 5.5 | 11.8 | 12.1 | 13.0 | 9.2 |
| Not relevant | 58.4 | 55.2 | 66.3 | 43.6 | $62.6{ }^{\text {E }}$ | 57.9 | 61.0 | F | 50.4 | 60.3 | 63.0 | $68.0{ }^{\text {E }}$ | $60.8{ }^{\text {E }}$ | $58.5{ }^{\text {E }}$ |
| Increase IT (Information Technology) infrastructure to support teleworking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 25.3 | 29.9 | 20.4 | 22.2 | 18.3 | 28.1 | 8.4 | $28.1{ }^{\text {E }}$ | E 40.7 | 16.5 | 19.0 | 15.2 | 11.2 | $38.5{ }^{\text {E }}$ |
| Somewhat unlikely | 6.1 | 3.2 | 10.7 | 1.6 | 14.2 | 5.8 | 8.1 | 0.0 | 0.6 | 16.5 | 4.4 | 0.0 | 7.9 | 0.0 |
| Neither likely nor unlikely | 10.2 | 10.5 | 9.1 | 13.1 | 14.2 | 11.4 | 3.1 | 3.8 | 7.5 | 16.4 | 9.2 | 23.2 E | 15.0 | 3.9 |
| Somewhat likely | 2.4 | 2.1 | 1.1 | 9.2 | 0.0 | 1.3 | 9.1 | 0.0 | 0.0 | 4.1 | 3.6 | 0.0 | 0.5 | 0.0 |
| Very likely | 5.4 | 4.5 | 5.5 | 9.7 | 0.0 | 2.4 | 24.6 | 6.3 | 6.0 | 1.7 | 7.2 | 4.9 | 1.9 | 0.0 |
| Not relevant | 50.5 | 49.7 | 53.2 | 44.2 | $53.3{ }^{\text {E }}$ | 51.0 | $46.6{ }^{\text {E }}$ | $61.9{ }^{\text {E }}$ | E 45.2 | 44.8 | 56.7 | $56.7{ }^{\text {E }}$ | $63.5{ }^{\text {E }}$ | $57.7{ }^{\text {E }}$ |
| Make investments to increase the security of telework systems |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 28.2 | 31.7 | 25.4 | 23.1 | 18.3 | 30.8 | 12.6 | $31.8{ }^{\text {E }}$ | E 41.5 | 25.4 | 19.6 | 15.2 | 13.2 | $39.2{ }^{\text {E }}$ |
| Somewhat unlikely | 5.2 | 3.5 | 7.5 | 4.9 | 0.0 | 4.7 | 8.2 | 0.0 | 2.4 | 9.3 | 5.3 | 1.5 | 9.3 | 0.8 |
| Neither likely nor unlikely | 6.2 | 8.0 | 3.3 | 9.4 | 0.0 | 6.8 | 3.1 | 0.0 | 5.5 | 12.5 | 3.6 | 15.8 | 13.2 | 1.6 |
| Somewhat likely | 3.1 | 0.3 | 5.8 | 6.9 | 0.0 | 3.1 | 2.9 | 0.0 | 0.0 | 1.6 | 6.8 | 8.3 | 0.5 | 0.0 |
| Very likely | 6.3 | 6.9 | 3.7 | 12.1 | 14.2 | 3.4 | 24.2 | 6.3 | 5.5 | 5.1 | 7.5 | 4.2 | 0.0 | 0.0 |
| Not relevant | 51.0 | 49.6 | 54.3 | 43.6 | $67.5{ }^{\text {E }}$ | 51.2 | $49.1{ }^{\text {E }}$ | $61.9{ }^{\text {E }}$ | E 45.1 | 45.9 | 57.2 | $55.0{ }^{\text {E }}$ | $63.8{ }^{\text {E }}$ | $58.4{ }^{\text {E }}$ |
| Adopt shiftwork to increase the distance between employees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 29.6 | 29.9 | 28.4 | 34.5 | 9.0 | 29.1 | $33.5{ }^{\text {E }}$ | $21.5{ }^{\text {E }}$ | E 35.1 | 19.5 | 32.8 | 17.6 | 14.5 | $38.1{ }^{\text {E }}$ |
| Somewhat unlikely | 6.2 | 4.1 | 9.3 | 4.1 | 14.2 | 6.6 | 4.2 | 0.0 | 3.3 | 16.7 | 2.5 | 0.0 | 6.7 | 0.6 |
| Neither likely nor unlikely | 6.1 | 8.4 | 2.8 | 4.6 | F | 7.0 | 0.6 | 10.4 | 6.2 | 10.2 | 2.9 | 15.7 | 13.3 | 7.8 |
| Somewhat likely | 1.9 | 1.0 | 1.8 | 6.8 | 0.0 | 2.2 | 0.0 | 2.7 | 4.0 | 1.0 | 0.8 | 5.3 | 1.9 | 1.7 |
| Very likely | 2.6 | 1.7 | 4.0 | 1.7 | 0.0 | 2.9 | 0.7 | 0.0 | 0.3 | 5.5 | 2.8 | 1.6 | 0.0 | 0.0 |
| Not relevant | 53.6 | 54.8 | 53.8 | 48.3 | $37.8{ }^{\text {E }}$ | 52.2 | $61.0{ }^{\text {E }}$ | $65.5{ }^{\text {E }}$ | E 51.1 | 47.0 | 58.1 | $59.8{ }^{\text {E }}$ | $63.6{ }^{\text {E }}$ | $51.8{ }^{\text {E }}$ |
| Modify the work space to increase the distance between employees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 28.8 | 32.3 | 26.2 | 23.6 | 9.0 | 28.0 | $34.8{ }^{\text {E }}$ | 8.9 | 37.3 | 18.2 | 31.7 | 18.1 | 13.5 | $35.3{ }^{\text {E }}$ |
| Somewhat unlikely | 3.4 | 4.9 |  | 3.7 | $28.4{ }^{\text {E }}$ | 3.9 | 0.6 | 0.0 | 1.9 | 6.6 | 3.0 | 4.0 | 1.6 | 0.6 |
| Neither likely nor unlikely | 8.1 | 0.6 | 15.1 | 18.0 | 9.3 | 8.1 | 7.5 | 0.0 | 12.8 | 3.8 | 8.4 | 3.4 | 10.5 | 7.3 |
| Somewhat likely | 10.2 | 9.7 | 11.0 | 10.9 | 0.0 | 10.3 | 10.2 | 13.0 | 8.5 | 16.9 | 7.0 | 15.7 | $16.6{ }^{\text {E }}$ | 9.2 |
| Very likely | 6.1 | 2.4 | 7.4 | 17.0 | F | 5.9 | 5.9 | 0.0 | 2.4 | 10.4 | 7.0 | 2.6 | 4.8 | 2.8 |
| Not relevant | 43.3 | 50.2 | 39.3 | 26.7 | $23.6{ }^{\text {E }}$ | 43.8 | $41.0{ }^{\text {E }}$ | $78.0{ }^{\text {E }}$ | E 37.1 | 44.1 | 42.9 | $56.2{ }^{\text {E }}$ | $53.1{ }^{\text {E }}$ | $44.8{ }^{\text {E }}$ |

## MEASURES PERMANENTLY ADOPTED, continued

Table 19 - Likelihood of various measures being permanently adopted once the COVID-19 pandemic is over, by business characteristics, continued

| Using a scale from 1 to 5 , where 1 means "very unlikely" and 5 means "very likely", how likely is this business or organization to permanently adopt each of the following measures once the COVID-19 pandemic is over? | Total | 1-4 | mploym 5-19 | 20-99 Siz | 100+ | TypePrivate Non-profit |  | Age of Business2yrs \& less $3-10 y r s$ 11-20yrs 20yrs+ |  |  |  | Majority Ownership |  | ship Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | ------- | ------- \% of | businesses - | ----------- |  |  |  |  |  |
| Diversify supply chains within Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 22.7 | 24.6 | 19.7 | 26.2 | 9.3 | 23.2 | 20.0 | 8.9 | 22.6 | 21.7 | 25.2 | 11.5 | 22.6 | $40.2{ }^{\text {E }}$ |
| Somewhat unlikely | 2.9 | 2.2 | 3.3 | 2.5 | $23.4{ }^{\text {E }}$ | 3.3 | 0.0 | 0.0 | 5.1 | 3.5 | 1.2 | 1.5 | 1.0 | 3.4 |
| Neither likely nor unlikely | 12.2 | 14.0 | 8.8 | 15.7 | 14.3 | 12.7 | 9.2 | 2.7 | 18.5 | 14.0 | 7.4 | 18.0 | $16.5{ }^{\text {E }}$ | 1.6 |
| Somewhat likely | 4.9 | 3.6 | 7.6 | 0.9 | 0.0 | 4.4 | 7.7 | 0.0 | 0.7 | 10.8 | 4.9 | 0.0 | 0.0 | 0.7 |
| Very likely | 6.0 | 7.5 | 3.8 | 7.9 | 0.0 | 5.9 | 7.2 | 10.4 | 5.1 | 5.6 | 6.4 | 3.3 | 2.9 | 8.4 |
| Not relevant | 51.4 | 48.2 | 56.7 | 46.7 | 53.0 E | 50.5 | 55.9 | $78.0{ }^{\text {E }}$ | 48.0 | 44.5 | 54.9 | $65.8{ }^{\text {E }}$ | $57.0{ }^{\text {E }}$ | $45.8{ }^{\text {E }}$ |
| Diversify supply chains outside Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 22.4 | 22.8 | 22.6 | 21.1 | 0.0 | 22.6 | 21.4 | 8.9 | 20.0 | 24.2 | 24.6 | 5.2 | 11.5 | $28.7{ }^{\text {E }}$ |
| Somewhat unlikely | 7.1 | 6.9 | 8.5 | 2.6 | 14.2 | 8.3 | 0.0 | 10.4 | 8.3 | 13.1 | 2.1 | 1.9 | 4.3 | 8.1 |
| Neither likely nor unlikely | 7.7 | 10.2 | 4.2 | 8.0 | 14.3 | 6.3 | 16.4 | 2.7 | 7.7 | 9.1 | 7.4 | 9.8 | 12.2 | 1.0 |
| Somewhat likely | 0.5 | 0.3 | 0.6 | 0.7 | 0.0 | 0.4 | 1.0 | 0.0 | 0.0 | 1.0 | 0.5 | 0.5 | 0.0 | 0.0 |
| Very likely | 3.7 | 2.9 | 4.5 | 4.8 | 0.0 | 4.2 | 0.6 | 0.0 | 3.9 | 0.0 | 6.4 | 10.1 | 2.9 | 4.3 |
| Not relevant | 58.7 | 56.9 | 59.5 | 62.7 | $71.5{ }^{\text {E }}$ | 58.2 | 60.7 | $78.0{ }^{\text {E }}$ | 60.1 | 52.6 | 59.0 | 72.4 | $69.1{ }^{\text {E }}$ | $57.9{ }^{\text {E }}$ |
| Reduce hiring of temporary foreign workers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 20.7 | 15.9 | 25.5 | 23.0 | 53.3 E | 20.0 | $25.6{ }^{\text {E }}$ | 0.0 | 31.0 | 12.6 | 20.7 | 18.4 | 14.3 | 21.9 |
| Somewhat unlikely | 3.6 | 1.3 | 6.6 | 3.4 | 0.0 | 3.6 | 3.2 | 0.0 | 6.6 | 4.1 | 1.4 | 0.0 | 10.5 | 0.0 |
| Neither likely nor unlikely | 7.0 | 6.5 | 8.3 | 4.3 | 14.2 | 8.2 | 0.0 | 10.4 | 5.9 | 13.5 | 3.4 | 9.8 | $20.0{ }^{\text {E }}$ | 10.0 |
| Somewhat likely | 0.2 | 0.2 | 0.0 | 1.0 | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.5 | 0.0 | 0.6 | 0.7 |
| Very likely | 1.3 | 0.7 | 1.0 | 4.9 | 9.3 | 1.6 | 0.0 | 0.0 | 1.5 | 2.0 | 1.0 | 0.0 | 0.0 | 2.9 |
| Not relevant | 67.2 | 75.4 | 58.6 | 63.4 | $23.2{ }^{\text {E }}$ | 66.4 | $71.2{ }^{\text {E }}$ | 89.6 | 55.0 | 67.7 | 73.2 | 71.8 | $54.6{ }^{\text {E }}$ | $64.5{ }^{\text {E }}$ |
| Increase online sales capacity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 13.8 | 16.8 | 10.4 | 13.3 | 0.0 | 15.7 | 2.8 | 10.4 | 27.9 | 7.1 | 8.0 | 3.3 | 5.7 | 12.9 |
| Somewhat unlikely | 3.9 | 1.4 | 6.9 | 5.5 | 0.0 | 3.5 | 7.1 | 0.0 | 3.5 | 6.2 | 3.4 | 1.0 | 7.5 | 0.0 |
| Neither likely nor unlikely | 5.7 | 5.5 | 6.4 | 4.7 | 0.0 | 5.0 | 10.2 | 0.0 | 3.5 | 11.3 | 4.5 | 11.6 | $20.1{ }^{\text {E }}$ | 1.6 |
| Somewhat likely | 4.6 | 2.6 | 5.0 | 12.3 | 14.2 | 3.8 | 10.1 | 5.2 | 3.3 | 4.4 | 5.7 | 0.8 | 2.1 | 3.4 |
| Very likely | 10.0 | 11.2 | 9.2 | 4.0 | $53.4{ }^{\text {E }}$ | 9.1 | 16.3 | 10.0 | 8.2 | 12.5 | 9.9 | 12.4 | 4.3 | $16.5{ }^{\text {E }}$ |
| Not relevant | 61.8 | 62.6 | 62.0 | 60.2 | $32.5{ }^{\text {E }}$ | 63.0 | 53.6 | $74.5{ }^{\text {E }}$ | 53.6 | 58.6 | 68.5 | 70.8 | $60.3{ }^{\text {E }}$ | $65.6{ }^{\text {E }}$ |
| Increase contactless delivery or pickup options |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 13.4 | 16.3 | 9.5 | 15.1 | 0.0 | 14.7 | 5.9 | 10.4 | 21.6 | 16.3 | 5.7 | 3.4 | 6.2 | 12.2 |
| Somewhat unlikely | 1.8 | 0.0 | 3.1 | 6.2 | 0.0 | 1.8 | 1.9 | 0.0 | 2.8 | 1.3 | 1.6 | 0.8 | 5.0 | 0.0 |
| Neither likely nor unlikely | 9.5 | 10.3 | 6.4 | 18.4 | 0.0 | 8.3 | 17.7 | 5.2 | 13.1 | 3.6 | 11.2 | 3.7 | 5.8 | 3.3 |
| Somewhat likely | 7.8 | 6.4 | 8.2 | 9.0 | $53.2{ }^{\text {E }}$ | 8.5 | 3.2 | 6.4 | 3.2 | 14.2 | 7.3 | 10.7 | $19.5{ }^{\text {E }}$ | 1.5 |
| Very likely | 5.9 | 2.9 | 9.9 | 4.9 | 14.3 | 5.7 | 7.5 | 6.4 | 4.6 | 3.8 | 8.2 | 9.3 | 1.9 | 0.0 |
| Not relevant | 61.5 | 64.1 | 63.0 | 46.4 | $32.5{ }^{\text {E }}$ | 61.0 | 63.8 | $71.7{ }^{\text {E }}$ | F 54.6 | 60.8 | 66.0 | 72.1 | $61.6{ }^{\text {E }}$ | 82.9 |
| Reduce physical space used by the business or organization |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 45.0 | 42.0 | 47.5 | 52.4 | $23.6{ }^{\text {E }}$ | 46.3 | $36.5{ }^{\text {E }}$ | F | 51.8 | 36.9 | 48.0 | 38.8 | 24.6 | $67.0{ }^{\text {E }}$ |
| Somewhat unlikely | 4.2 | 3.7 | 3.7 | 8.6 | 0.0 | 4.3 | 3.7 | 0.0 | 3.8 | 7.3 | 3.0 | 1.0 | 6.1 | 2.6 |
| Neither likely nor unlikely | 7.3 | 9.0 | 5.4 | 4.2 | F | 7.3 | 7.5 | 14.1 | 5.6 | 14.3 | 3.3 | 12.1 | $19.8{ }^{\text {E }}$ | 7.2 |
| Somewhat likely | 2.0 | 2.2 | 1.3 | 2.8 | 14.2 | 1.7 | 3.7 | 2.7 | 3.4 | 0.3 | 2.0 | 3.3 | 1.9 | 0.7 |
| Very likely | 1.1 | 0.2 | 1.4 | 4.5 | 0.0 | 1.3 | 0.0 | 6.4 | 0.0 | 0.9 | 1.4 | 0.5 | 1.9 | 0.0 |
| Not relevant | 40.3 | 42.9 | 40.7 | 27.5 | $32.5{ }^{\text {E }}$ | 39.2 | $48.6{ }^{\text {E }}$ | F | 35.4 | 40.3 | 42.3 | $44.4{ }^{\text {E }}$ | $45.7{ }^{\text {E }}$ | 22.5 |
| Increase physical space used by the business or organization |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 29.9 | 28.8 | 29.0 | 38.0 | $37.8{ }^{\text {E }}$ | 32.4 | 12.3 | 5.2 | 30.0 | 28.4 | 33.9 | 25.8 | 25.3 | $54.5{ }^{\text {E }}$ |
| Somewhat unlikely | 4.0 | 5.0 | 1.5 | 8.6 | 0.0 | 3.3 | 8.1 | F | 4.1 | 0.0 | 4.7 | 5.2 | 1.9 | 5.0 |
| Neither likely nor unlikely | 11.8 | 9.7 | 15.3 | 6.9 | F | 10.5 | 19.8 | 3.8 | 13.8 | 15.1 | 9.1 | 4.4 | 4.5 | 9.4 |
| Somewhat likely | 6.8 | 9.5 | 3.5 | 6.7 | 0.0 | 7.6 | 1.6 | 13.0 | 4.6 | 15.0 | 2.4 | 13.1 | $17.9{ }^{\text {E }}$ | 6.8 |
| Very likely | 7.7 | 4.8 | 9.8 | 14.4 | 0.0 | 6.5 | 15.6 | 0.0 | 12.4 | 1.2 | 9.2 | 7.1 | 2.9 | 6.1 |
| Not relevant | 39.9 | 42.2 | 41.0 | 25.4 | $32.5{ }^{\text {E }}$ | 39.6 | $42.6{ }^{\text {E }}$ | F | 35.0 | 40.3 | 40.7 | $44.4{ }^{\text {E }}$ | $47.6{ }^{\text {E }}$ | 18.2 |
| Increase investments in training |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very unlikely | 24.5 | 29.0 | 17.1 | 32.3 | 0.0 | 25.4 | $19.3{ }^{\text {E }}$ | 5.2 | 28.5 | 20.4 | 26.5 | 11.5 | 6.5 | $43.6{ }^{\text {E }}$ |
| Somewhat unlikely | 7.0 | 6.3 | 7.7 | 7.9 | 0.0 | 6.3 | 11.5 | 3.8 | 3.5 | 12.9 | 6.2 | 11.8 | $19.5{ }^{\text {E }}$ | 2.2 |
| Neither likely nor unlikely | 18.0 | 17.3 | 17.0 | 22.9 | $37.8{ }^{\text {E }}$ | 17.7 | 19.7 | F | 17.3 | 25.1 | 12.6 | 6.1 | 8.2 | 13.7 |
| Somewhat likely | 5.6 | 2.9 | 8.2 | 6.8 | F | 5.4 | 5.0 | 0.0 | 7.6 | 2.0 | 7.0 | 12.8 | 0.8 | 0.0 |
| Very likely | 5.9 | 3.8 | 7.2 | 11.9 | 0.0 | 5.9 | 6.4 | $19.5{ }^{\text {E }}$ | - 7.4 | 1.3 | 6.0 | 4.6 | 6.9 | 7.2 |
| Not relevant | 39.0 | 40.6 | 42.8 | 18.2 | $32.5{ }^{\text {E }}$ | 39.3 | $38.1{ }^{\text {E }}$ | F | 35.6 | 38.2 | 41.6 | $53.1{ }^{\text {E }}$ | $58.1{ }^{\text {E }}$ | $33.3{ }^{\text {E }}$ |

## MEASURES PERMANENTLY ADOPTED, continued

Table 20 - Technologies the business or organization plan to adopt or incorporate over the next 12 months, by business characteristics


## MEASURES PERMANENTLY ADOPTED, continued

Table 21 - Challenges faced when adopting or incorporating technologies, by business characteristics

| Using a scale from 1 to 5 , where 1 means "not at all challenging" and 5 means "extremely challenging", how challenging are the following for this business or organization when adopting or incorporating technologies? | Total |  | mploym 5-19 | ent Size 20-99 | 100+ | Typ Private | Non-profit | Age of Business |  |  |  | Majority Women | Owne Indig | ship Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reorienting business strategy and processes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not at all challenging | 14.8 | 18.4 | 11.8 | 3.9 | 0.0 | 15.2 | 13.3 | 0.0 | 2.8 | $16.5{ }^{\text {E }}$ | $24.0{ }^{\text {E }}$ | $11.3{ }^{\text {E }}$ | 1.5 | F |
| Somewhat not challenging | 6.9 | 2.9 | 12.2 | 17.0 | 0.0 | 6.3 | 6.0 | F | 2.1 | 4.0 | 9.4 | 4.0 | 0.0 | 2.8 |
| Neither challenging nor not at all challenging | 19.4 | 20.0 | 2.1 | 49.5 | F | 15.5 | $40.8{ }^{\text {E }}$ | F | $29.2{ }^{\text {E }}$ | 8.2 | 18.9 | 8.0 | 6.8 | 12.1 |
| Somewhat challenging | 31.8 | $29.2{ }^{\text {E }}$ | $41.8{ }^{\text {E }}$ | 23.2 | F | 31.3 | $36.0{ }^{\text {E }}$ | 6.2 | $41.0{ }^{\text {E }}$ | F | 18.4 | F | F | 13.2 |
| Extremely challenging | 10.1 | 14.2 | 5.1 | 0.0 | 0.0 | 12.0 | 0.0 | 0.0 | 2.2 | 2.1 | $22.8{ }^{\text {E }}$ | 9.9 | F | 0.0 |
| Not relevant | 17.1 | 15.3 | 27.0 | 6.3 | 0.0 | 19.6 | 3.9 | F | $22.7{ }^{\text {E }}$ | $22.6{ }^{\text {E }}$ | 6.4 | 16.8 | 6.1 | F |
| Retraining employees with skills to use new technologies and processes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not at all challenging | 11.1 | 13.4 | 5.6 | 12.0 | 0.0 | 11.2 | 10.9 | $16.8{ }^{\text {E }}$ | 3.2 | 0.0 | $23.7{ }^{\text {E }}$ | 2.8 | F | 0.0 |
| Somewhat not challenging | 13.7 | 10.7 | 20.4 | 16.4 | 0.0 | 13.2 | 11.8 | 0.0 | 0.8 | F | 14.7 | F | F | 0.0 |
| Neither challenging nor not at all challenging | 16.8 | 8.5 | $27.3{ }^{\text {E }}$ | 30.3 | $82.6{ }^{\text {E }}$ | 15.7 | $24.1{ }^{\text {E }}$ | 15.0 | 10.9 | $31.5{ }^{\text {E }}$ | 10.4 | 5.6 | 1.2 | 7.2 |
| Somewhat challenging | 11.9 | 12.9 | 7.3 | 18.4 | 0.0 | 9.2 | $27.5{ }^{\text {E }}$ | 8.5 | 24.7 | 2.2 | 10.7 | $22.6{ }^{\text {E }}$ | 10.0 | 13.2 |
| Extremely challenging | 9.5 | 10.4 | 8.2 | 8.2 | 0.0 | 11.3 | 0.0 | 0.0 | $18.3{ }^{\text {E }}$ | 7.4 | 6.3 | 11.0 | 1.3 | 0.0 |
| Not relevant | 37.1 | $44.1{ }^{\text {E }}$ | $31.2{ }^{\text {E }}$ | 14.6 | $17.4{ }^{\text {E }}$ | 39.5 | 25.7 = | F | $42.1^{\text {E }}$ | $31.6{ }^{\text {E }}$ | $34.2{ }^{\text {E }}$ | $31.5{ }^{\text {E }}$ | 8.5 | $79.7{ }^{\text {E }}$ |
| Hiring workers with skills in technologies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not at all challenging | 9.7 | 11.8 | 6.4 | 6.8 | 0.0 | 8.9 | 14.5 | 0.0 | 2.2 | 0.0 | $23.4{ }^{\text {E }}$ | 2.8 | F | 0.0 |
| Somewhat not challenging | 10.9 | 10.6 | 7.2 | 22.1 | 0.0 | 10.1 | 10.0 | 0.0 | 1.8 | $25.3{ }^{\text {E }}$ | 8.2 | 1.3 | 1.5 | F |
| Neither challenging nor not at all challenging | 15.5 | 5.7 | $32.0{ }^{\text {E }}$ | 32.0 | 0.0 | 14.5 | $21.6{ }^{\text { }}$ | 6.2 | 9.5 | $23.1{ }^{\text {E }}$ | 15.4 | 9.3 | 3.3 | 4.4 |
| Somewhat challenging | 18.1 | 21.9 | 12.4 | 12.5 | 0.0 | 17.7 | 21.4 | 8.8 | 18.2 | F | 10.9 | F | F | 2.8 |
| Extremely challenging | 12.8 | 12.8 | 12.4 | 12.0 | F | 11.7 | 19.3 | 0.0 | $25.0{ }^{\text {E }}$ | 2.5 | 13.9 | 7.2 | 2.6 | 8.2 |
| Not relevant | 33.1 | $37.2{ }^{\text {E }}$ | 29.5 | 14.6 | F | 37.0 | 13.3 | 85.0 | $43.4{ }^{\text {E }}$ | 19.5 | 28.2 E | $31.5{ }^{\text {E }}$ | 7.2 | F |
| Finding suitable hardware or software vendors |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not at all challenging | 23.7 | $23.0{ }^{\text {E }}$ | $28.2{ }^{\text {E }}$ | 19.8 | 0.0 | 25.7 | 12.3 | F | $22.3{ }^{\text {E }}$ | $18.6{ }^{\text {E }}$ | $28.1{ }^{\text {E }}$ | 4.1 | F | 5.9 |
| Somewhat not challenging | 14.2 | 13.6 | 19.9 | 5.7 | 0.0 | 14.9 | 6.6 | 0.0 | 4.2 | $35.7{ }^{\text {E }}$ | 7.4 | $17.8{ }^{\text {E }}$ | 13.9 | F |
| Neither challenging nor not at all challenging | 10.2 | 10.2 | 2.2 | 26.9 | F | 9.4 | 15.3 | 8.5 | 10.1 | 12.1 | 9.3 | 14.1 | 0.0 | 0.0 |
| Somewhat challenging | 17.9 | 22.0 | 5.6 | 23.4 | $17.4{ }^{\text {E }}$ | 15.1 | 34.2 = | 6.2 | 14.4 | 0.0 | 35.1 E | 14.7 | 10.8 | F |
| Extremely challenging | 4.3 | 2.2 | 2.4 | 20.3 | 0.0 | 1.6 | 19.8 | 0.0 | 0.0 | 5.4 | 7.1 | 0.0 | 0.0 | 0.0 |
| Not relevant | 29.7 | $28.9{ }^{\text {E }}$ | $41.7{ }^{\text {E }}$ | 3.9 | F | 33.2 | 11.9 | F | $49.0{ }^{\text {E }}$ | $28.2{ }^{\text {E }}$ | 13.0 | F | F | F |
| Ensuring high-speed connectivity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not at all challenging | 26.3 | $30.6{ }^{\text {E }}$ | $25.3{ }^{\text {E }}$ | 7.9 | 0.0 | 29.8 | 7.9 | 8.5 | $20.5{ }^{\text {E }}$ | F | $23.1{ }^{\text {E }}$ | 2.8 | 0.0 | F |
| Somewhat not challenging | 5.1 | 3.8 | 3.0 | 14.1 | F | 5.3 | 0.0 | 0.0 | 2.0 | 8.3 | 5.6 | $14.8{ }^{\text {E }}$ | 0.0 | 0.0 |
| Neither challenging nor not at all challenging | 17.2 | 17.3 | 13.9 | 26.3 | 0.0 | 16.1 | 24.3 = | F | 9.2 | 7.9 | $26.0{ }^{\text {E }}$ | 1.3 | F | 7.7 |
| Somewhat challenging | 18.8 | 16.0 | 26.3 | 18.6 | 0.0 | 19.2 | 15.9 | 15.0 | $33.4{ }^{\text {E }}$ | 8.9 | 16.4 | $28.3{ }^{\text {E }}$ | 16.2 | 7.2 |
| Extremely challenging | 19.1 | 17.4 | 15.1 | 31.0 | F | 14.0 | $48.0{ }^{\text {E }}$ | 0.0 | 21.3 | 9.6 | 27.3 | $18.0{ }^{\text {E }}$ | 6.3 | 5.0 |
| Not relevant | 13.6 | 14.9 | 16.4 | 1.9 | 0.0 | 15.5 | 3.9 | F | 13.7 | $25.7{ }^{\text {E }}$ | 1.5 | F | F | $20.0{ }^{\text {E }}$ |
| Integrating new digital technologies into this business's or organization's existing technology infrastructure |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not at all challenging | 15.2 | 11.8 | $25.3{ }^{\text {E }}$ | 11.9 | 0.0 | 16.3 | 9.4 | 0.0 | 2.2 | $16.8{ }^{\text {E }}$ | $25.2{ }^{\text {E }}$ | 2.8 | F | 3.1 |
| Somewhat not challenging | 19.2 | 22.2 | 8.5 | 29.2 | 0.0 | 19.6 | 12.6 | $16.8{ }^{\text {E }}$ | $21.2{ }^{\text {E }}$ | $28.7{ }^{\text {E }}$ | 11.3 | $17.3{ }^{\text {E }}$ | 1.3 | F |
| Neither challenging nor not at all challenging | 19.4 | 19.7 | 20.4 | 17.6 | 0.0 | 19.3 | 21.0 | 8.8 | 9.9 | $42.7{ }^{\text {E }}$ | 10.5 | F | F | 2.8 |
| Somewhat challenging | 24.6 | 29.5 | 15.9 | 18.0 | F | 19.9 | $52.5{ }^{\text {E }}$ | 14.7 | 23.8 | 3.2 | $42.5{ }^{\text {E }}$ | $29.1{ }^{\text {E }}$ | 7.9 | F |
| Extremely challenging | 4.4 |  | 6.6 | 21.4 | 0.0 | 4.4 | 4.5 | 0.0 | 2.4 | 4.6 | 6.3 | 4.1 | 4.6 | 3.2 |
| Not relevant | 17.2 | 16.3 | $23.3{ }^{\text {E }}$ | 1.9 | F | 20.5 | 0.0 | F | $40.6{ }^{\text {E }}$ | 4.1 | 4.3 | 16.2 | 1.2 | F |
| Having access to financial resources to invest in new technologies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not at all challenging | 15.2 | 11.3 | $27.1^{\text {E }}$ | 11.2 | 0.0 | 16.7 | 7.9 | 0.0 | 0.0 | $17.7{ }^{\text {E }}$ | $26.2{ }^{\text {E }}$ | 1.2 | F | 3.1 |
| Somewhat not challenging | 6.5 | 5.5 | 7.9 | 7.0 | F | 7.8 | 0.0 | 8.8 | 4.0 | 9.6 | 5.7 | $11.3{ }^{\text {E }}$ | 2.7 | 2.8 |
| Neither challenging nor not at all challenging | 11.6 | 11.2 | 5.6 | 28.8 | 0.0 | 8.6 | 23.6 | F | 5.8 | 13.0 | 11.8 | 5.1 | 0.0 | 8.8 |
| Somewhat challenging | 17.7 | 22.2 | 2.6 | 29.8 | 0.0 | 16.9 | 23.3 = | F | 19.6 | $21.0{ }^{\text {E }}$ | 12.9 | $26.6{ }^{\text {E }}$ | 12.5 | F |
| Extremely challenging | 14.1 | 15.0 | 12.1 | 15.0 | 0.0 | 9.0 | $42.8{ }^{\text {E }}$ | 0.0 | $21.5{ }^{\text {E }}$ | 6.5 | 16.6 | 6.5 | 0.0 | 0.0 |
| Not relevant | 34.8 | $34.8{ }^{\text {E }}$ | $44.7{ }^{\text {E }}$ | 8.2 | F | 41.0 | 2.5 | F | $49.0{ }^{\text {E }}$ | F | $26.9{ }^{\text {E }}$ | F | F | F |
| Ensuring security and privacy of data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not at all challenging | 23.8 | $24.0{ }^{\text {E }}$ | $31.8{ }^{\text {E }}$ | 7.3 | 0.0 | 26.6 | 9.4 | 8.8 | $19.3{ }^{\text {E }}$ | $25.1{ }^{\text {E }}$ | $28.1{ }^{\text {E }}$ | $11.3{ }^{\text {E }}$ | F | 5.9 |
| Somewhat not challenging | 14.3 | 13.1 | 18.9 | 11.6 | 0.0 | 11.7 | 23.8 = | $16.8{ }^{\text {E }}$ | 8.5 | $23.7{ }^{\text {E }}$ | 11.0 | 12.3 | 0.0 | F |
| Neither challenging nor not at all challenging | 16.8 | 6.9 | 25.6 | 52.4 | 0.0 | 15.5 | 25.1 | F | 10.6 | 18.1 | 19.0 | 16.9 | 14.5 | 15.9 |
| Somewhat challenging | 15.8 | 18.9 | 7.2 | 17.6 | F | 14.7 | $23.0{ }^{\text {E }}$ | 14.7 | 16.4 | 8.2 | 21.1 | $20.1{ }^{\text {E }}$ | 14.1 | 1.1 |
| Extremely challenging | 3.8 | 2.9 | 3.7 | 9.2 | 0.0 | 1.2 | $18.7{ }^{\text {E }}$ | 0.0 | 8.1 | 1.3 | 3.3 | 1.1 | 2.1 | 0.0 |
| Not relevant | 25.5 | $34.3{ }^{\text {E }}$ | 12.8 | 1.9 | F | 30.4 | 0.0 | F | $37.1^{\text {E }}$ | $23.6{ }^{\text {E }}$ | $17.5{ }^{\text {E }}$ | F | F | F |

$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0357-01.

Indig = First Nations, Métis or Inuit
Immig = Immigrant to Canada

## MEASURES PERMANENTLY ADOPTED, continued

Table 22 - Cybersecurity incidents ${ }^{1}$ in 2020 compared with 2019, by business characteristic

| Was this business or organization impacted by more, less or approximately the same number of cyber security incidents ${ }^{1}$ in 2020 compared to 2019? | Total |  | mploy $5-19$ | ment S $20-99$ | 100+ | Private | Type <br> Non-profit | 2yrs \& less | Age of B 3-10yrs | 11-20yrs | 20yrs+ | Majo <br> Women | Owner Indig | ship Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ------------------- \% of businesses -------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business or organization experienced more cyber security incidents in 2020 compared to 2019 | 8.1 | 10.3 | 4.9 | 9.2 | 14.2 | 8.0 | 9.0 | 2.7 | 8.3 | 3.9 | 11.4 | 2.2 | 0.5 | $18.4{ }^{\text {E }}$ |
| Business or organization experienced less cyber security incidents in 2020 compared to 2019 | 2.8 | 0.8 | 5.7 | 2.1 | 0.0 | 3.1 | 1.0 | 0.0 | 7.9 | 0.0 | 1.1 | 3.4 | 1.9 | 1.7 |
| Business or organization experienced approximately the same number of cyber security incidents in 2020 compared to 2019 | 16.7 |  | 15.0 | 32.9 | 9.0 | 17.8 | 7.5 | 10.4 | 24.0 | 9.4 | 16.6 | 9.8 | 13.3 | 8.6 |
| Business or organization has not experienced any cyber security incidents in 2019 or 2020 | 53.4 | 59.3 | 53.5 | 29.3 | 0.0 | 51.4 | 66.9 | 87.0 | 37.8 | 69.7 | 50.5 | 65.9 | $58.3{ }^{\text {E }}$ | $55.3{ }^{\text {E }}$ |
| Cyber security incidents in 2020 compared to 2019 were unknown | 18.9 |  | 20.8 | 26.5 | $76.8{ }^{\text {E }}$ | 19.6 | 15.6 | 0.0 | 21.9 | 17.1 | 20.3 | 18.7 | $26.0{ }^{\text {E }}$ | 15.9 |
| 1 = A cyber security incident is any unauthorized attempt, whether successful or not, to gain access to, modify, destroy, delete or render unavailable any computer network or system resource. <br> $\mathrm{E}=$ use with caution <br> Source: Statistics Canada data table 33-10-0358-01. |  |  |  |  |  |  |  |  |  |  | Indig = First Nations, Métis or Inuit Immig = Immigrant to Canada |  |  |  |

Table 23 - Impact of 5G availability' on business or organization operations or services over the next 12 months, by business characteristics

| Over the next 12 months, how much will 5G availability ${ }^{1}$ impact the operations or services of this business or organization? | Total |  | mploy $5-19$ | ment S 20-99 |  | Private | ype <br> Non-profit | 2yrs \& less | Age of Bu 3-10yrs | usiness <br> 11-20yrs | 20yrs+ | Majori <br> Women | Owne <br> Indig | ship <br> Immig |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -------------------- \% of businesses -------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| No impact | 38.1 | 39.7 | 36.5 | 36.4 | F | 39.1 | 32.5 | F | 29.5 | 34.6 | 46.1 | 25.5 | 12.2 | $48.7{ }^{\text {E }}$ |
| A small impact | 9.3 | 10.2 | 9.3 | 5.7 | 0.0 | 8.8 | 12.7 | $19.9{ }^{\text {E }}$ | 10.2 | 12.2 | 5.4 | 18.2 | $19.4{ }^{\text {E }}$ | 2.3 |
| A moderate impact | 12.0 | 11.7 | 12.1 | 13.3 | 14.2 | 10.3 | $22.6{ }^{\text {E }}$ | 0.0 | 10.9 | 2.5 | 20.5 | 4.5 | $24.1{ }^{\text {E }}$ | 4.0 |
| A major impact | 3.6 | 4.3 | 1.8 | 7.2 | 0.0 | 4.1 | 0.6 | $25.1{ }^{\text {E }}$ | 2.7 | 5.4 | 0.4 | 0.9 | 0.0 | 4.7 |
| Unknown | 37.0 | 34.1 | 40.3 | 37.5 | 46.9 E | 37.7 | 31.5 | 11.5 | 46.6 | 45.3 | 27.6 | $50.9{ }^{\text {E }}$ | $44.3{ }^{\text {E }}$ | $40.4{ }^{\text {E }}$ |
| ```1=5G is the latest standard for high speed cellular networks E=use with caution F = too unreliable to be published Source: Statistics Canada data table 33-10-0359-01.``` |  |  |  |  |  |  |  |  |  |  | Indig = First Nations, Métis or Inuit Immig = Immigrant to Canada |  |  |  |

## INTERNATIONAL TRADE

Table 24 - Impact of changes to international trade agreements or provisions' on the business or organization

| To what degree is this business or organization impacted by changes to international trade agreements or provisions ${ }^{1}$ ? | Total | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ------------------- \% of businesses -------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| No impact | 48.4 | 55.8 | 40.4 | 44.6 | $23.2{ }^{\text {E }}$ | 43.2 | 81.4 | F | 36. | 48.9 | 57.4 | $47.7{ }^{\text {E }}$ | $56.4{ }^{\text {E }}$ | 24.5 |
| Low impact | 9.2 | 8.3 | 12.2 | 3.2 | 0.0 | 8.6 | 11.4 | 3.8 | 14.0 | 3.7 | 9.7 | 3.3 | 1.1 | 2.9 |
| Medium impact | 10.1 | 11.5 | 6.3 | 18.0 | 9.2 | 11.8 | 0.0 | $22.2{ }^{\text {E }}$ | 12.7 | 11.6 | 5.7 | 12.8 | 16.2 | 9.9 |
| High impact | 3.4 | 0.3 | 7.4 | 3.7 | 0.0 | 3.9 | 0.6 | 0.0 | 3.3 | 7.7 | 1.2 | 0.8 | 5.8 | 0.0 |
| Unknown | 28.9 | 24.1 | 33.8 | 30.5 | $67.6{ }^{\text {E }}$ | 32.6 | 6.6 | $25.6{ }^{\text {E }}$ | 34.1 | 28.0 | 26.0 | 35.4 | 20.5 | $62.6{ }^{\text {E }}$ |
| $\begin{aligned} & 1=\text { e.g., Buy American, Brexit } \\ & \mathrm{E}=\text { use with caution } \\ & \mathrm{F}=\text { too unreliable to be published } \\ & \text { Source: Statistics Canada data table 33-10-0360-01. } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  | Indig = First Nations, Métis or Inuit Immig = Immigrant to Canada |  |  |  |

## FUTURE OUTLOOK

Table 25 - Future outlook over the next 12 months, by business characteristics

| Over the next 12 months, what is the future outlook for this business or organization? | Total | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1-4 | 5-19 | 20-99 | 100+ | Private | Non-profit | 2yrs \& less | 3-10yrs | 11-20yrs | 20yrs+ | Women | Indig | Immig |
| ------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Very optimistic | 24.0 | 22.1 | 22.9 | 36.9 | $23.6{ }^{\text {E }}$ | 23.3 | 26.3 | $19.9{ }^{\text {E }}$ | 15.6 | 32.0 | 25.7 | 14.1 | 19.5 | $27.0{ }^{\text {E }}$ |
| Somewhat optimistic | 50.3 | 50.6 | 52.1 | 43.2 | $32.5{ }^{\text {E }}$ | 51.4 | $44.3{ }^{\text {E }}$ | F | 59.8 | 43.3 | 48.9 | $61.3{ }^{\text {E }}$ | $70.7{ }^{\text {E }}$ | $29.2{ }^{\text {E }}$ |
| Not optimistic | 13.9 | 16.5 | 10.7 | 14.1 | 0.0 | 12.2 | $24.5{ }^{\text {E }}$ | $17.6{ }^{\text {E }}$ | 14.2 | 16.7 | 11.3 | 2.5 | 1.1 | $25.9{ }^{\text {E }}$ |
| Unknown | 11.9 | 10.8 | 14.2 | 5.8 | F | 13.1 | 4.9 | F | 10.4 | 8.0 | 14.1 | 22.2 | 8.8 | 17.9 |

$\mathrm{E}=$ use with caution
Indig = First Nations, Métis or Inuit
$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0361-01.
Table 26 - Length of time businesses or organizations expect to continue to operate at its current level of revenue and expenditures, by business characteristics

| How long can this business or organization continue to operate at its current level of revenue and expenditures before having to consider the following options? | Total | Employment Size |  |  |  | Type |  | Age of Business |  |  |  | Majority Ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1-4 | 5-19 | 20-99 | 100+ | Private | Non-profit | 2yrs \& less | 3-10yrs | 11-20yrs | 20yrs+ | Women | Indig | Immig |
| ------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consider laying off staff |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than 1 month | 3.8 | 3.9 | 3.2 | 6.1 | 0.0 | 4.4 | 0.0 | 6.4 | 8.3 | 3.9 | 0.0 | 4.3 | 1.9 | 4.4 |
| 1 month to less than 3 months | 5.0 | 6.6 | 2.5 | 7.2 | 0.0 | 5.8 | 0.0 | 0.0 | 7.9 | 5.7 | 3.1 | 2.3 | 0.6 | 1.7 |
| 3 months to less than 6 months | 4.8 | 5.8 | 3.8 | 3.8 | 0.0 | 5.5 | 0.0 | 0.0 | 7.0 | 5.2 | 3.5 | 0.9 | 3.8 | 3.0 |
| 6 months to less than 12 months | 7.1 | 4.9 | 9.4 | 8.8 | 14.2 | 6.4 | 11.6 | 13.0 | 7.7 | 10.3 | 3.9 | 1.0 | 8.0 | 6.1 |
| 12 months or more | 59.6 | 59.5 | 60.1 | 55.8 | 85.8 | 55.3 | 85.7 | $80.6{ }^{\text {E }}$ | 42.3 | 53.3 | 73.9 | $46.4{ }^{\text {E }}$ | $54.1{ }^{\text {E }}$ | $47.3{ }^{\text {E }}$ |
| Unknown | 19.7 | 19.3 | 21.0 | 18.2 | 0.0 | 22.5 | 2.7 | 0.0 | 26.8 | 21.6 | 15.6 | $45.1{ }^{\text {E }}$ | $31.7{ }^{\text {E }}$ | $37.4{ }^{\text {E }}$ |
| Consider closure or bankruptcy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than 1 month | 1.1 | 0.0 | 1.5 | 5.3 | 0.0 | 1.3 | 0.0 | 0.0 | 1.9 | 2.2 | 0.0 | 2.7 | 0.0 | 4.4 |
| 1 month to less than 3 months | 3.5 | 6.2 | 0.3 | 2.5 | 0.0 | 4.0 | 0.0 | 0.0 | 6.4 | 5.7 | 0.2 | 0.0 | 0.6 | 0.7 |
| 3 months to less than 6 months | 3.1 | 3.9 | 2.9 | 0.0 | 0.0 | 3.4 | 1.1 | 0.0 | 6.0 | 0.6 | 2.8 | 0.0 | 1.9 | 0.0 |
| 6 months to less than 12 months | 6.1 | 6.7 | 6.0 | 4.1 | 0.0 | 7.0 | 0.6 | 0.0 | 16.6 | 2.6 | 1.2 | 0.0 | 5.3 | 8.0 |
| 12 months or more | 64.8 | 58.8 | 70.4 | 70.6 | 85.8 | 60.3 | 91.8 | 93.6 | 46.8 | 60.2 | 77.5 | $49.0{ }^{\text {E }}$ | $59.9{ }^{\text {E }}$ | $47.8{ }^{\text {E }}$ |
| Unknown | 21.5 | 24.4 | 19.0 | 17.5 | 14.2 | 24.0 | 6.5 | 6.4 | 22.3 | 28.6 | 18.3 | $48.4{ }^{\text {E }}$ | $32.3{ }^{\text {E }}$ | $39.1{ }^{\text {E }}$ |

$\mathrm{E}=$ use with caution
Indig = First Nations, Métis or Inuit
Source: Statistics Canada data table 33-10-0362-01.

## SELECTED BUSINESS CHARACTERISTICS by NORTH AMERICAN INDUSTRY CLASSIFICATION (NAICS)

The following NAICS subsectors and sectors are excluded from the industries total - 22: Utilities; 523990: All other financial investment activities; 55: Management of companies and enterprises; 611: Education services; 6214: Out-patient care centres; 6215: Medical and diagnostic laboratories; 6219: Other ambulatory health care services; 622: Hospitals; 814: Private households; and 91: Public administration.

Table 27 (NAICS) - Business or organization selected expectations over the next three months, by Selected NAICS Sectors

| Over the next three months, how are each of the following expected to change for this business or organization? | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -------------------- \% of businesses ------------------- |  |  |  |  |  |  |  |
| Number of employees |  |  |  |  |  |  |  |
| - increase | 20.3 | F | 10.7 | 5.9 | 7.2 | 0.0 | $42.9{ }^{\text {E }}$ |
| - stay about the same | 74.7 | F | 80.9 | 94.1 | 92.8 | 89.7 | $38.2{ }^{\text {E }}$ |
| - decrease | 4.0 | 0.0 | 8.4 | 0.0 | 0.0 | 10.3 | 18.9 |
| - not applicable | 1.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Vacant positions |  |  |  |  |  |  |  |
| - increase | 5.1 | $33.1{ }^{\text {E }}$ | 0.0 | 0.0 | 0.0 | 0.0 | 6.8 |
| - stay about the same | 45.4 | $41.4{ }^{\text {E }}$ | $51.0{ }^{\text {E }}$ | $49.2{ }^{\text {E }}$ | 87.5 | $56.0{ }^{\text {E }}$ | $34.7{ }^{\text {E }}$ |
| - decrease | 7.6 | 0.0 | 7.6 | 3.0 | 4.5 | 4.4 | 17.9 |
| - not applicable | 41.9 | $25.5{ }^{\text {E }}$ | $41.5{ }^{\text {E }}$ | $47.7{ }^{\text {E }}$ | 8.0 | $39.6{ }^{\text {E }}$ | $40.6{ }^{\text {E }}$ |
| Sales |  |  |  |  |  |  |  |
| - increase | 22.6 | $56.9{ }^{\text {E }}$ | $26.9{ }^{\text {E }}$ | 12.4 | $27.5{ }^{\text {E }}$ | 6.6 | 35.2 |
| - stay about the same | 50.0 | $18.1{ }^{\mathrm{E}}$ | $26.1{ }^{\text {E }}$ | $55.4{ }^{\text {E }}$ | $72.5{ }^{\text {E }}$ | $75.8{ }^{\text {E }}$ | 29.7 |
| - decrease | 20.9 | F | F | $32.2{ }^{\text {E }}$ | 0.0 | 10.3 | $35.0{ }^{\text {E }}$ |
| - not applicable | 6.4 | 3.8 | 3.3 | 0.0 | 0.0 | 7.2 | 0.0 |
| Selling price of goods and services offered by the business or organization |  |  |  |  |  |  |  |
| - increase | 14.4 | $23.7{ }^{\text {E }}$ | 8.8 | $31.0{ }^{\text {E }}$ | 0.0 | 14.7 | 18.7 |
| - stay about the same | 69.2 | $55.9{ }^{\text {E }}$ | $75.6{ }^{\text {E }}$ | $66.3{ }^{\text {E }}$ | 100.0 | $71.4{ }^{\text {E }}$ | $57.2{ }^{\text {E }}$ |
| - decrease | 7.0 | 16.6 | 12.4 | 0.0 | 0.0 | 6.6 | 24.1 |
| - not applicable | 9.4 | 3.8 | 3.3 | 2.8 | 0.0 | 7.2 | 0.0 |
| Demand for products services offered by this business or organization |  |  |  |  |  |  |  |
| - increase | 22.1 | $32.6{ }^{\text {E }}$ | 8.8 | 5.7 | 16.3 | 18.2 | 27.9 |
| - stay about the same | 59.4 | $63.6{ }^{\text {E }}$ | $72.8{ }^{\text {E }}$ | $56.6{ }^{\text {E }}$ | 83.7 | 81.8 | $51.9{ }^{\text {E }}$ |
| - decrease | 12.5 | 0.0 | 15.1 | $35.0{ }^{\text {E }}$ | 0.0 | 0.0 | 20.2 |
| - not applicable | 6.1 | 3.8 | 3.3 | 2.8 | 0.0 | 0.0 | 0.0 |
| Imports |  |  |  |  |  |  |  |
| - increase | 1.2 | 9.7 | 4.8 | 0.5 | 0.0 | 0.0 | 0.0 |
| - stay about the same | 12.6 | $12.1{ }^{\text {E }}$ | F | 11.7 | $23.4{ }^{\text {E }}$ | $23.1{ }^{\text {E }}$ | 15.9 |
| - decrease | 2.6 | 0.0 | 0.0 | 12.5 | 0.0 | 0.0 | 3.4 |
| - not applicable | 83.6 | $78.2{ }^{\text {E }}$ | F | $75.3{ }^{\text {E }}$ | $76.6{ }^{\text {E }}$ | $76.9{ }^{\text {E }}$ | 80.7 |
| Exports |  |  |  |  |  |  |  |
| - increase | 1.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 10.5 |
| - stay about the same | 12.7 | $12.1{ }^{\text {E }}$ | F | 10.8 | 12.2 | 15.9 | 15.9 |
| - decrease | 1.6 | 0.0 | 0.0 | 3.6 | 0.0 | 0.0 | 3.4 |
| - not applicable | 84.4 | $87.9{ }^{\text {E }}$ | F | 85.6 | 87.8 | 84.1 | $70.2{ }^{\text {E }}$ |
| Operating income |  |  |  |  |  |  |  |
| - increase | 17.4 | $50.5{ }^{\text {E }}$ | 3.0 | 4.8 | 11.8 | 4.4 | 15.6 |
| - stay about the same | 58.5 | $39.7{ }^{\text {E }}$ | F | $68.0{ }^{\mathrm{E}}$ | F | 78.1 | $56.1{ }^{\text {E }}$ |
| - decrease | 21.1 | 6.4 | F | $22.9{ }^{\text {E }}$ | F | 10.3 | 28.3 |
| - not applicable | 3.0 | 3.3 | 2.6 | 4.4 | 0.0 | 7.2 | 0.0 |
| Operating expenses |  |  |  |  |  |  |  |
| - increase | 38.0 | $74.3{ }^{\text {E }}$ | $41.1{ }^{\text {E }}$ | 23.3 | $33.0{ }^{\text {E }}$ | 14.7 | $41.2{ }^{\text {E }}$ |
| - stay about the same | 57.1 | $22.4{ }^{\text {E }}$ | $55.6{ }^{\text {E }}$ | 72.3 | $40.2{ }^{\text {E }}$ | 85.3 | $58.8{ }^{\text {E }}$ |
| - decrease | 2.1 | 0.0 | 0.7 | 0.0 | F | 0.0 | 0.0 |
| - not applicable | 2.8 | 3.3 | 2.6 | 4.4 | 0.0 | 0.0 | 0.0 |
| Profitability |  |  |  |  |  |  |  |
| - increase | 10.4 | $42.8{ }^{\text {E }}$ | 1.6 | 4.2 | 11.8 | 0.0 | 1.9 |
| - stay about the same | 51.8 | 14.2 | $44.9{ }^{\text {E }}$ | $57.4{ }^{\text {E }}$ | $69.7{ }^{\text {E }}$ | 82.4 | $48.7{ }^{\text {E }}$ |
| - decrease | 29.2 | $39.7{ }^{\text {E }}$ | F | $36.8{ }^{\text {E }}$ | $18.5{ }^{\text {E }}$ | 10.3 | $49.4{ }^{\text {E }}$ |
| - not applicable | 8.6 | 3.3 | 3.3 | 1.6 | 0.0 | 7.2 | 0.0 |

[^1]Table 27 (NAICS) - Business or organization selected expectations over the next three months, by Selected NAICS Sectors, continued

| Over the next three months, how are each of the following expected to change for this business or organization? | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -------------------- \% of businesses ------------------- |  |  |  |  |  |  |
| Capital expenditures |  |  |  |  |  |  |  |
| - increase | 12.4 | $68.4{ }^{\text {E }}$ | 10.4 | 16.1 | 2.7 | 4.4 | 9.2 |
| - stay about the same | 60.6 | $24.5{ }^{\text {E }}$ | $73.3{ }^{\text {E }}$ | $53.5{ }^{\text {E }}$ | 97.3 | 85.3 | $35.3{ }^{\text {E }}$ |
| - decrease | 8.2 | 0.0 | 6.9 | 0.0 | 0.0 | 0.0 | $22.3{ }^{\text {E }}$ |
| - not applicable | 18.8 | 7.1 | 9.4 | $30.4{ }^{\text {E }}$ | 0.0 | 10.3 | $33.2{ }^{\text {E }}$ |
| Training expenditures |  |  |  |  |  |  |  |
| - increase | 9.5 | $67.3{ }^{\text {E }}$ | 12.5 | 3.0 | 0.0 | 4.4 | 12.0 |
| - stay about the same | 51.6 | 10.8 | $30.8{ }^{\text {E }}$ | $53.0{ }^{\text {E }}$ | $77.7{ }^{\text {E }}$ | $74.2{ }^{\text {E }}$ | 70.5 |
| - decrease | 3.0 | 0.0 | 0.7 | 0.0 | 0.0 | 0.0 | 5.1 |
| - not applicable | 36.0 | $21.9{ }^{\text {E }}$ | $56.1{ }^{\text {E }}$ | $43.9{ }^{\text {E }}$ | $22.3{ }^{\text {E }}$ | $21.5{ }^{\text {E }}$ | 12.5 |

$\mathrm{E}=$ use with caution
F = too unreliable to be published
Source: Statistics Canada data table 33-10-0337-01.

Table 28 (NAICS) - Length of time businesses or organizations expect to continue to operate at current level of revenue and expenditures, by Selected NAICS Sectors

| How long can this business or organization continue to operate at its current level of revenue and expenditures before having to consider the following options? | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ------------------- \% of businesses ------------------- |  |  |  |  |  |  |
| Consider laying off staff |  |  |  |  |  |  |  |
| Less than 1 month | 3.8 | 0.0 | 2.6 | 0.0 | 11.2 | 0.0 | 5.0 |
| 1 month to less than 3 months | 5.0 | 0.0 | 2.1 | 10.3 | 9.1 | 0.0 | 24.1 |
| 3 months to less than 6 months | 4.8 | 4.3 | $20.5{ }^{\text {E }}$ | 0.0 | 7.0 | 17.5 | 0.0 |
| 6 months to less than 12 months | 7.1 | 20.4 | 0.0 | 14.0 | 0.0 | 11.0 | 9.5 |
| 12 months or more | 59.6 | $63.2{ }^{\text {E }}$ | $62.4{ }^{\text {E }}$ | $46.9{ }^{\text {E }}$ | $55.9{ }^{\text {E }}$ | $59.4{ }^{\text {E }}$ | $43.1{ }^{\text {E }}$ |
| Unknown | 19.7 | $12.1{ }^{\text {E }}$ | 12.4 | $28.8{ }^{\text {E }}$ | 16.7 | 12.1 | 18.4 |
| Consider closure or bankruptcy |  |  |  |  |  |  |  |
| Less than 1 month | 1.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 5.0 |
| 1 month to less than 3 months | 3.5 | 0.0 | 2.1 | 0.0 | 0.0 | 0.0 | 12.1 |
| 3 months to less than 6 months | 3.1 | 0.0 | 6.5 | 10.3 | 0.0 | 0.0 | 0.0 |
| 6 months to less than 12 months | 6.1 | 12.1 | $20.8{ }^{\text {E }}$ | 0.0 | 0.0 | 4.4 | 22.8 |
| 12 months or more | 64.8 | $72.0{ }^{\text {E }}$ | $53.4{ }^{\text {E }}$ | $50.3{ }^{\text {E }}$ | $72.3{ }^{\text {E }}$ | 76.3 | $46.7{ }^{\text {E }}$ |
| Unknown | 21.5 | $15.9{ }^{\text {E }}$ | 17.3 | $39.4{ }^{\text {E }}$ | $27.7{ }^{\text {E }}$ | 19.3 | 13.4 |

$\mathrm{E}=$ use with caution
Source: Statistics Canada data table 33-10-0362-01.

Table 29 (NAICS) - Plans to expand or restructure' business or acquire other businesses in the next 12 months, by Selected NAICS Sectors

| In the next 12 months, are there any plans to expand or restructure ${ }^{1}$ this business, or acquire or invest in other businesses? (select all that apply) | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ------------------- \% of businesses ------------------- |  |  |  |  |  |  |
| Expand current location of the business | 2.8 | $19.8{ }^{\text {E }}$ | 0.0 | 0.5 | 0.0 | 0.0 | 5.0 |
| Expand business to other locations | 2.2 | 0.0 | 0.0 | 1.0 | 0.0 | 0.0 | 0.0 |
| Restructure ${ }^{1}$ business | 4.5 | 9.7 | 0.0 | 2.1 | 0.0 | 11.7 | 15.5 |
| Acquire other businesses or franchises | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.4 |
| Invest in other businesses | 2.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 10.5 |
| No plans | 75.2 | $58.9{ }^{\text {E }}$ | 93.0 | $70.8{ }^{\text {E }}$ | 83.5 | 82.9 | 70.3 |
| Unknown plans | 16.3 | $21.2{ }^{\text {E }}$ | 7.0 | $25.6{ }^{\text {E }}$ | 16.5 | 5.4 | 12.8 |

$1=$ Restructuring involves changing the financial, operational, legal or other structures of a business to make it more efficient or more profitable.
$\mathrm{E}=$ use with caution
Source: Statistics Canada data table 33-10-0339-01.

Table 30 (NAICS) - Plans to transfer, sell, or close business in the next 12 months, by Selected NAICS Sectors

| In the next 12 months, are there any plans to transfer, sell or close this business? | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -------------------- \% of businesses -------------------- |  |  |  |  |  |  |
| Transfer to family members without money changing hands | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sell to family members | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sell to employees | 0.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sell to external parties | 0.8 | 0.0 | 0.0 | 2.8 | 0.0 | 0.0 | 0.0 |
| Close the businsess | 2.6 | 0.0 | 0.0 | 0.0 | 0.0 | 5.4 | 18.7 |
| Plans to transfer, sell or close, unknown | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 3.1 |
| No plans to transfer, sell or close the business in the next year | 79.5 | $78.3{ }^{\text {E }}$ | 97.2 | $53.5{ }^{\text {E }}$ | 87.8 | 94.6 | 62.8 |
| Unknown plans | 16.0 | $21.7{ }^{\text {E }}$ | 2.8 | $43.7{ }^{\text {E }}$ | 12.2 | 0.0 | 15.4 |

$\mathrm{E}=$ use with caution
$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0340-01.

Table 31 (NAICS) - Liquidity and access to liquidity over the next three months, by Selected NAICS Sectors

| Does this business or organization have the cash or liquid assets required to operate for the next three months? | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ------------------- \% of businesses ------------------- |  |  |  |  |  |
| Yes, business or organization has the cash or liquid assets required to operate | 70.0 | 100.0 | $30.6{ }^{\text {E }}$ | $72.1{ }^{\text {E }}$ | $79.3{ }^{\text {E }}$ | 100.0 | $48.9{ }^{\text {E }}$ |
| No, business or organization does not have the cash or liquid assets required to operate, but will be able to acquire cash or liquid assets required | 5.1 | 0.0 | $19.1{ }^{\text {E }}$ | 0.0 | 0.0 | 0.0 | 4.3 |
| No, business or organization does not have the cash or liquid assets required to operate, and will not be able to acquire cash or liquid assets required | 1.7 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 10.5 |
| No, business or organization does not have the cash or liquid assets required to operate; unknown if they will be able to acquire cash or liquid assets required | 4.9 | 0.0 | 8.6 | 10.3 | 11.2 | 0.0 | 6.6 |
| Status of cash or liquid assets required, unknown | 18.3 | 0.0 | F | 17.6 | 9.5 | 0.0 | $29.7{ }^{\text {E }}$ |

## = use with caution

= too unreliable to be published
Source: Statistics Canada data table 33-10-0353-01.

Table 32 - Ability for the business or organization to take on more debt, by Selected NAICS Sectors

| Does this business or organization have the ability to take on more debt? | All <br> industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -------------------- \% of businesses -------------------- |  |  |  |  |  |  |
| Can take on more debt | 25.4 | $35.0{ }^{\text {E }}$ | $30.8{ }^{\text {E }}$ | 18.1 | F | 13.9 | 8.0 |
| Cannot take on more debt (select all that apply) | $13.6{ }^{\text {E }}$ | F | 0.0 | 4.7 | 9.1 | 14.7 | $52.6{ }^{\text {E }}$ |
| Cannot take on more debt due to cash flow | 50.7 | 0.0 | .. | F | 0.0 | F | F |
| Cannot take on more debt due to a lack of confidence or uncertainty in future sales | $53.2{ }^{\text {E }}$ | 0.0 | .. | F | 100.0 | F | $81.3{ }^{\text {E }}$ |
| Cannot take on more debt because the request would be turned down | 17.9 | 0.0 | .. | 88.3 | 0.0 | F | 5.8 |
| Cannot take on more debt because it is too difficult or time consuming to apply | 10.6 | 100.0 | .. | 89.9 | 0.0 | 0.0 | 0.0 |
| Cannot take on more debt because the terms and conditions ${ }^{1}$ are unfavourable | 2.2 | 0.0 | .. | F | 0.0 | 0.0 | 1.7 |
| Cannot take on more debt due to the business's or organization's credit rating | 0.0 | 0.0 | .. | 0.0 | 0.0 | 0.0 | 0.0 |
| Cannot take on more debt due to other reasons | 5.5 | 0.0 | .. | 11.7 | 0.0 | F | 0.0 |
| Unknown | 22.8 | $21.3{ }^{\text {E }}$ | $33.5{ }^{\text {E }}$ | $28.4{ }^{\text {E }}$ | $21.0{ }^{\text {E }}$ | 11.1 | 24.5 |
| Does not need to take on more debt | 38.1 | 22.5 | $35.7{ }^{\text {E }}$ | $48.8{ }^{\text {E }}$ | F | $60.2{ }^{\text {E }}$ | 15.0 |

[^2]Table 33 - Business or organization obstacles over the next three months, by Selected NAICS Sectors

| Over the next three months, which of the following are expected to be obstacles for this business or organization? <br> (select all that apply) | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ------------------- \% of businesses -------------------- |  |  |  |  |  |  |
| Shortage of labour force | 22.9 | $25.3{ }^{\text {E }}$ | $28.5{ }^{\text {E }}$ | 16.3 | $14.0{ }^{\text {E }}$ | 18.3 | $41.0{ }^{\text {E }}$ |
| Recruiting skilled employees | 36.2 | $68.7{ }^{\text {E }}$ | $75.5{ }^{\text {E }}$ | 6.9 | 2.7 | 16.5 | $39.3{ }^{\text {E }}$ |
| Retaining skilled employees | 19.2 | $36.5{ }^{\text {E }}$ | $27.5{ }^{\text {E }}$ | 2.0 | 0.0 | 0.0 | $34.0{ }^{\text {E }}$ |
| Shortage of space or equipment | 9.4 | $24.2{ }^{\text {E }}$ | 5.3 | 2.1 | 0.0 | 14.5 | $14.0{ }^{\text {E }}$ |
| Rising cost of inputs ${ }^{1}$ | 28.7 | $80.8{ }^{\text {E }}$ | $52.1{ }^{\text {E }}$ | $34.1{ }^{\text {E }}$ | 9.1 | 17.0 | $37.1{ }^{\text {E }}$ |
| Difficulty acquiring inputs ${ }^{1}$, products or supplies domestically | 22.6 | $42.4{ }^{\text {E }}$ | $49.4{ }^{\text {E }}$ | 19.6 | 8.0 | 7.3 | $24.2{ }^{\text {E }}$ |
| Difficulty acquiring inputs ${ }^{1}$, products or supplies from abroad | 8.4 | $34.3{ }^{\text {E }}$ | 7.7 | 6.7 | 8.0 | 0.0 | 3.0 |
| Maintaining inventory levels | 9.2 | $31.7{ }^{\text {E }}$ | $20.5{ }^{\text {E }}$ | 8.8 | 0.0 | 0.0 | 2.2 |
| Insufficient demand for goods or services offered | 13.5 | 6.4 | 11.0 | 13.2 | F | 0.0 | 12.4 |
| Fluctuations in consumer demand | 21.7 | 17.9 | $22.6{ }^{\text {E }}$ | $31.2{ }^{\text {E }}$ | $18.5{ }^{\text {E }}$ | 17.5 | 20.0 |
| Attracting new or returning customers | 20.7 | 0.0 | $14.6{ }^{\text {E }}$ | 15.0 | $18.5{ }^{\text {E }}$ | 10.0 | 27.3 |
| Cost of insurance | 22.8 | F | $45.3{ }^{\text {E }}$ | 6.9 | $21.3{ }^{\text {E }}$ | 7.3 | 25.3 |
| Transportation costs | 19.6 | F | $46.6{ }^{\text {E }}$ | 13.2 | 0.0 | 10.3 | 13.9 |
| Obtaining financing | 9.6 | 9.7 | 4.7 | 12.0 | 16.1 | 10.3 | 1.8 |
| Government regulations | 16.8 | $59.2{ }^{\text {E }}$ | 3.7 | $23.2{ }^{\text {E }}$ | $15.7{ }^{\text {E }}$ | 11.4 | $33.4{ }^{\text {E }}$ |
| Travel restrictions and travel bans | 45.8 | $78.1{ }^{\text {E }}$ | $66.4{ }^{\text {E }}$ | $41.2{ }^{\text {E }}$ | $32.8{ }^{\text {E }}$ | $28.1{ }^{\text {E }}$ | $64.6{ }^{\text {E }}$ |
| Increasing competition | 12.2 | 16.5 | 0.0 | 4.7 | 9.5 | 16.6 | 13.5 |
| Challenges related to exporting goods and services | 1.3 | 0.0 | 0.0 | 3.6 | 0.0 | 11.1 | 0.0 |
| Maintaining sufficient cash flow or managing debt | 20.6 | F | $43.3{ }^{\text {E }}$ | 4.1 | $18.5{ }^{\text {E }}$ | 14.7 | $39.3{ }^{\text {E }}$ |
| Speed of internet connection | 22.0 | F | 22.2 | 18.6 | 9.5 | $27.5{ }^{\text {E }}$ | $22.3{ }^{\mathrm{E}}$ |
| Intellectual property protection | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Obstacles for the business or organization, other | 2.6 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 5.0 |
| Obstacles for the business or organization, none | 19.3 | $15.4{ }^{\text {E }}$ | 6.8 | $34.2{ }^{\text {E }}$ | 7.3 | $31.1{ }^{\text {E }}$ | 5.1 |

1 = An input is an economic resource used in a firm's production process. e.g., labour, capital, energy and raw materials
$\mathrm{E}=$ use with caution
Source: Statistics Canada data table 33-10-0338-01.

Table 34 - Investments in online sales and e-commerce capabilities over the next 12 months, by Selected NAICS Sectors

| Over the next 12 months, how likely is this business or organization to make investments in online sales or e-commerce capabilities? | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -------------------- \% of businesses -------------------- |  |  |  |  |  |  |
| Very unlikely | 77.9 | 97.0 | 91.9 | $66.5{ }^{\text {E }}$ | $79.7{ }^{\text {E }}$ | $65.3{ }^{\text {E }}$ | 86.2 |
| Somewhat unlikely | 4.1 | 3.0 | 8.1 | 3.5 | 9.1 | 0.0 | 1.4 |
| Neither likely nor unlikely | 6.1 | 0.0 | 0.0 | 2.1 | 0.0 | 0.0 | 10.6 |
| Somewhat likely | 5.3 | 0.0 | 0.0 | 4.4 | 11.2 | 23.8 | 1.9 |
| Very likely | 6.6 | 0.0 | 0.0 | $23.4{ }^{\text {E }}$ | 0.0 | 11.0 | 0.0 |

$E$ = use with caution
Source: Statistics Canada data table 33-10-0345-01.

Table 35 - Likelihood of various measures being permanently adopted once the COVID-19 pandemic is over, by Selected NAICS Sectors

| Using a scale from 1 to 5 , where 1 means "very unlikely" and 5 means "very likely", how likely is this business or organization to permanently adopt each of the following measures once the COVID-19 pandemic is over? | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ----------- \% | usiness | --------------- |  |  |
| Online training |  |  |  |  |  |  |  |
| Very unlikely | 23.4 | $15.9{ }^{\text {E }}$ | $65.6{ }^{\text {E }}$ | 17.7 | 2.7 | 4.4 | $51.5{ }^{\text {E }}$ |
| Somewhat unlikely | 3.9 | 0.0 | 0.0 | 0.8 | 0.0 | 0.0 | 0.0 |
| Neither likely nor unlikely | 6.5 | 7.8 | 0.0 | 0.6 | 2.8 | $51.5{ }^{\text {E }}$ | 13.5 |
| Somewhat likely | 11.3 | 12.1 | 3.7 | 1.0 | 0.0 | 18.2 | 0.0 |
| Very likely | 22.8 | $40.6{ }^{\text {E }}$ | 15.0 | 21.3 | F | 25.9 | 6.0 |
| Not relevant | 32.0 | $23.6{ }^{\text {E }}$ | 15.8 | $58.6{ }^{\text {E }}$ | F | 0.0 | $29.0{ }^{\text {E }}$ |
| Offer more employees the possibility of teleworking or working remotely |  |  |  |  |  |  |  |
| Very unlikely | 24.2 | $21.8{ }^{\text {E }}$ | $51.7{ }^{\text {E }}$ | 21.9 | 16.3 | 7.3 | $34.4{ }^{\text {E }}$ |
| Somewhat unlikely | 6.1 | 9.4 | 0.0 | 3.8 | 0.0 | 0.0 | 0.0 |
| Neither likely nor unlikely | 5.2 | 6.8 | $16.2{ }^{\text {E }}$ | 0.0 | 2.8 | 17.0 | 0.9 |
| Somewhat likely | 5.8 | 7.8 | 0.0 | 0.0 | 0.0 | $30.1{ }^{\text {E }}$ | 10.5 |
| Very likely | 6.5 | F | 2.6 | 9.5 | 0.0 | 7.2 | 0.0 |
| Not relevant | 52.1 | 18.6 | $29.5{ }^{\text {E }}$ | $64.7{ }^{\text {E }}$ | 81.0 | $38.5{ }^{\text {E }}$ | $54.2{ }^{\text {E }}$ |
| Require more employees to telework or work remotely |  |  |  |  |  |  |  |
| Very unlikely | 31.5 | $38.4{ }^{\text {E }}$ | $53.3{ }^{\text {E }}$ | $25.7{ }^{\text {E }}$ | 16.3 | 17.3 | $42.8{ }^{\text {E }}$ |
| Somewhat unlikely | 7.2 | 3.0 | $14.6{ }^{\text {E }}$ | 0.0 | 0.0 | 0.0 | 0.0 |
| Neither likely nor unlikely | 3.6 | 11.1 | 0.0 | 0.0 | 2.8 | $37.1{ }^{\text {E }}$ | 0.0 |
| Somewhat likely | 0.8 | 7.8 | 0.0 | 0.0 | 0.0 | 7.2 | 0.0 |
| Very likely | 2.7 | F | 0.0 | 9.5 | 0.0 | 0.0 | 0.0 |
| Not relevant | 54.1 | 18.6 | $32.1{ }^{\text {E }}$ | $64.7{ }^{\text {E }}$ | 81.0 | $38.5{ }^{\text {E }}$ | $57.2{ }^{\text {E }}$ |
| Require employees to come back to on-site work |  |  |  |  |  |  |  |
| Very unlikely | 13.2 | $12.1{ }^{\text {E }}$ | $41.5{ }^{\text {E }}$ | 16.8 | 0.0 | 0.0 | 22.4 |
| Somewhat unlikely | 1.3 | F | 0.0 | 0.0 | 0.0 | 7.2 | 0.0 |
| Neither likely nor unlikely | 4.8 | 10.3 | 0.0 | 0.0 | 0.0 | $40.4{ }^{\text {E }}$ | 3.0 |
| Somewhat likely | 9.1 | 0.0 | 1.6 | 2.9 | 2.8 | 6.6 | 0.0 |
| Very likely | 13.2 | $31.9{ }^{\text {E }}$ | 13.2 | 13.4 | 13.6 | 7.3 | $30.7{ }^{\text {E }}$ |
| Not relevant | 58.4 | 24.5 | $43.7{ }^{\text {E }}$ | $66.9{ }^{\text {E }}$ | 83.7 | $38.5{ }^{\text {E }}$ | $43.9{ }^{\text {E }}$ |
| Increase IT (Information Technology) infrastructure to support teleworking |  |  |  |  |  |  |  |
| Very unlikely | 25.3 | $39.4{ }^{\text {E }}$ | $49.2{ }^{\text {E }}$ | 20.9 | 19.0 | 0.0 | $40.9{ }^{\text {E }}$ |
| Somewhat unlikely | 6.1 | 0.0 | 14.6 | 0.0 | 0.0 | 6.6 | 0.9 |
| Neither likely nor unlikely | 10.2 | 20.8 | 5.3 | 9.5 | 0.0 | $47.7{ }^{\text {E }}$ | 0.0 |
| Somewhat likely | 2.4 | 0.0 | 0.0 | 4.1 | 0.0 | 0.0 | 0.0 |
| Very likely | 5.4 | F | 0.0 | 0.0 | 0.0 | 7.2 | 0.0 |
| Not relevant | 50.5 | 18.6 | $30.9{ }^{\text {E }}$ | $65.5{ }^{\text {E }}$ | 81.0 | $38.5{ }^{\text {E }}$ | $58.2{ }^{\text {E }}$ |
| Make investments to increase the security of telework systems |  |  |  |  |  |  |  |
| Very unlikely | 28.2 | $24.2{ }^{\text {E }}$ | $63.8{ }^{\text {E }}$ | 24.5 | 16.3 | 21.0 | $41.8{ }^{\text {E }}$ |
| Somewhat unlikely | 5.2 | 19.1 | 3.7 | 0.5 | 2.7 | 0.0 | 0.0 |
| Neither likely nor unlikely | 6.2 | 0.0 | 1.6 | 0.0 | 0.0 | $37.8{ }^{\text {E }}$ | 1.8 |
| Somewhat likely | 3.1 | 0.0 | 0.0 | 9.5 | 0.0 | 0.0 | 0.0 |
| Very likely | 6.3 | F | 0.0 | 0.0 | 0.0 | 13.8 | 0.0 |
| Not relevant | 51.0 | 25.4 | $30.9{ }^{\text {E }}$ | $65.5{ }^{\text {E }}$ | 81.0 | $27.5{ }^{\text {E }}$ | $56.4{ }^{\text {E }}$ |
| Adopt shiftwork to increase the distance between employees |  |  |  |  |  |  |  |
| Very unlikely | 29.6 | $34.3{ }^{\text {E }}$ | $52.9{ }^{\text {E }}$ | $30.2{ }^{\text {E }}$ | $28.5{ }^{\text {E }}$ | $20.3{ }^{\text {E }}$ | 24.2 |
| Somewhat unlikely | 6.2 | 13.5 | $16.2{ }^{\text {E }}$ | 0.0 | 0.0 | $27.4{ }^{\text {E }}$ | 0.0 |
| Neither likely nor unlikely | 6.1 | F | 0.0 | 5.9 | 0.0 | 0.0 | 9.5 |
| Somewhat likely | 1.9 | 3.0 | 0.0 | 0.0 | 0.0 | 0.0 | 5.2 |
| Very likely | 2.6 | 0.0 | 0.0 | 1.6 | 11.2 | 0.0 | 0.0 |
| Not relevant | 53.6 | $28.0{ }^{\text {E }}$ | $30.9{ }^{\text {E }}$ | $62.3{ }^{\text {E }}$ | $60.3{ }^{\text {E }}$ | $52.3{ }^{\text {E }}$ | $61.1{ }^{\text {E }}$ |
| Modify the work space to increase the distance between employees |  |  |  |  |  |  |  |
| Very unlikely | 28.8 | $29.5{ }^{\text {E }}$ | $43.7{ }^{\text {E }}$ | $27.2{ }^{\text {E }}$ | 14.9 | $27.5{ }^{\text {E }}$ | $42.8{ }^{\text {E }}$ |
| Somewhat unlikely | 3.4 | 3.8 | 0.0 | 0.6 | 0.0 | 13.9 | 2.7 |
| Neither likely nor unlikely | 8.1 | 3.0 | 6.1 | 16.3 | 9.1 | $20.1{ }^{\text {E }}$ | 4.2 |
| Somewhat likely | 10.2 | F | 8.1 | 14.8 | 0.0 | 0.0 | 10.7 |
| Very likely | 6.1 | 7.8 | 4.8 | 3.6 | 11.2 | 7.2 | 3.3 |
| Not relevant | 43.3 | 25.0 | $37.3{ }^{\text {E }}$ | $37.6{ }^{\text {E }}$ | $64.8{ }^{\text {E }}$ | $31.3{ }^{\text {E }}$ | $36.4{ }^{\text {E }}$ |

Note: An employee is someone who would be issued a T4 from this business or organization.
$\mathrm{E}=$ use with caution
Source: Statistics Canada data table 33-10-0355-01.

Table 35 - Likelihood of various measures being permanently adopted once the COVID-19 pandemic is over, by Selected NAICS Sectors, continued

| Using a scale from 1 to 5 , where 1 means "very unlikely" and 5 means "very likely", how likely is this business or organization to permanently adopt each of the following measures once the COVID-19 pandemic is over? | All industries | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ------------ \% of | usiness | --------------- |  |  |
| Diversify supply chains within Canada |  |  |  |  |  |  |  |
| Very unlikely | 22.7 | $26.6{ }^{\text {E }}$ | $27.5{ }^{\text {E }}$ | $46.4{ }^{\text {E }}$ | 2.8 | $20.3{ }^{\text {E }}$ | 17.5 |
| Somewhat unlikely | 2.9 | 11.9 | 4.0 | 0.0 | 0.0 | $26.7{ }^{\text {E }}$ | 3.0 |
| Neither likely nor unlikely | 12.2 | F | $19.3{ }^{\text {E }}$ | 2.0 | 8.0 | 7.3 | 6.0 |
| Somewhat likely | 4.9 | 3.0 | $21.1{ }^{\text {E }}$ | 0.8 | 0.0 | 0.0 | 0.8 |
| Very likely | 6.0 | $19.8{ }^{\text {E }}$ | 0.0 | 9.3 | 0.0 | 15.3 | 13.8 |
| Not relevant | 51.4 | 17.5 | $28.1{ }^{\text {E }}$ | $41.5{ }^{\text {E }}$ | 89.2 | $30.3{ }^{\text {E }}$ | $59.0{ }^{\text {E }}$ |
| Diversify supply chains outside Canada |  |  |  |  |  |  |  |
| Very unlikely | 22.4 | $26.6{ }^{\text {E }}$ | $35.8{ }^{\text {E }}$ | $28.2{ }^{\text {E }}$ | 2.8 | $40.4{ }^{\text {E }}$ | 20.2 |
| Somewhat unlikely | 7.1 | 9.4 | F | 4.6 | 0.0 | 6.6 | 3.0 |
| Neither likely nor unlikely | 7.7 | 0.0 | 1.6 | 0.7 | 8.0 | 7.3 | 0.0 |
| Somewhat likely | 0.5 | 0.0 | 0.0 | 0.8 | 0.0 | 0.0 | 0.0 |
| Very likely | 3.7 | $19.8{ }^{\text {E }}$ | 0.0 | 14.8 | 0.0 | 15.3 | 0.0 |
| Not relevant | 58.7 | $44.2{ }^{\text {E }}$ | $30.2{ }^{\text {E }}$ | $50.9{ }^{\text {E }}$ | 89.2 | $30.3{ }^{\text {E }}$ | 76.8 |
| Reduce hiring of temporary foreign workers |  |  |  |  |  |  |  |
| Very unlikely | 20.7 | $28.6{ }^{\text {E }}$ | 6.3 | $29.1{ }^{\text {E }}$ | 2.8 | $30.4{ }^{\text {E }}$ | $37.1{ }^{\text {E }}$ |
| Somewhat unlikely | 3.6 | 0.0 | 1.6 | 10.3 | 0.0 | 0.0 | 1.4 |
| Neither likely nor unlikely | 7.0 | 0.0 | 10.5 | 3.0 | 7.0 | 13.9 | 8.6 |
| Somewhat likely | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.8 |
| Very likely | 1.3 | 0.0 | 0.0 | 0.5 | 0.0 | 0.0 | 8.0 |
| Not relevant | 67.2 | $71.4{ }^{\text {E }}$ | 81.6 | $57.2{ }^{\text {E }}$ | 90.2 | $55.6{ }^{\text {E }}$ | $44.1{ }^{\text {E }}$ |
| Increase online sales capacity |  |  |  |  |  |  |  |
| Very unlikely | 13.8 | $12.1{ }^{\text {E }}$ | $30.8{ }^{\text {E }}$ | 16.2 | 2.8 | 0.0 | $29.1{ }^{\text {E }}$ |
| Somewhat unlikely | 3.9 | 4.3 | 1.6 | 0.0 | 2.7 | $27.4{ }^{\text {E }}$ | 0.9 |
| Neither likely nor unlikely | 5.7 | 0.0 | 0.0 | 2.1 | 0.0 | 0.0 | 8.1 |
| Somewhat likely | 4.6 | 0.0 | 0.0 | 4.9 | 0.0 | 6.6 | 11.5 |
| Very likely | 10.0 | 9.7 | 2.6 | $24.9{ }^{\text {E }}$ | 0.0 | 11.0 | 4.6 |
| Not relevant | 61.8 | $73.9{ }^{\text {E }}$ | $65.0{ }^{\text {E }}$ | $51.9{ }^{\text {E }}$ | 94.5 | $55.0{ }^{\text {E }}$ | $45.9{ }^{\text {E }}$ |
| Increase contactless delivery or pickup options |  |  |  |  |  |  |  |
| Very unlikely | 13.4 | $12.1{ }^{\text {E }}$ | 10.3 | 17.6 | 7.3 | 7.2 | $35.5{ }^{\text {E }}$ |
| Somewhat unlikely | 1.8 | 0.0 | 0.0 | 1.0 | 2.7 | 0.0 | 7.7 |
| Neither likely nor unlikely | 9.5 | 7.3 | $15.6{ }^{\text {E }}$ | 8.3 | 0.0 | 7.3 | 7.9 |
| Somewhat likely | 7.8 | 9.7 | 6.5 | 4.4 | 8.0 | $26.9{ }^{\text {E }}$ | 8.4 |
| Very likely | 5.9 | 0.0 | 2.6 | 10.8 | 11.2 | 0.0 | 11.1 |
| Not relevant | 61.5 | $70.9{ }^{\text {E }}$ | $65.0{ }^{\text {E }}$ | $57.8{ }^{\text {E }}$ | $70.8{ }^{\text {E }}$ | $58.5{ }^{\text {E }}$ | 29.4 |
| Reduce physical space used by the business or organization |  |  |  |  |  |  |  |
| Very unlikely | 45.0 | $26.6{ }^{\text {E }}$ | $67.9{ }^{\text {E }}$ | $64.2{ }^{\text {E }}$ | 16.3 | 11.6 | $47.7{ }^{\text {E }}$ |
| Somewhat unlikely | 4.2 | 3.0 | 1.6 | 0.0 | 2.7 | $27.4{ }^{\text {E }}$ | 3.0 |
| Neither likely nor unlikely | 7.3 | 3.0 | 0.0 | 5.1 | 0.0 | $20.3{ }^{\text {E }}$ | 8.1 |
| Somewhat likely | 2.0 | F | 0.0 | 0.0 | 0.0 | 6.6 | 0.8 |
| Very likely | 1.1 | 10.1 | 2.6 | 0.0 | 0.0 | 7.2 | 0.0 |
| Not relevant | 40.3 | 26.5 | $27.9{ }^{\text {E }}$ | $30.7{ }^{\text {E }}$ | 81.0 | $26.9{ }^{\text {E }}$ | $40.3{ }^{\text {E }}$ |
| Increase physical space used by the business or organization |  |  |  |  |  |  |  |
| Very unlikely | 29.9 | $31.6{ }^{\text {E }}$ | $30.8{ }^{\text {E }}$ | $60.8{ }^{\text {E }}$ | 16.3 | 18.2 | $40.3{ }^{\text {E }}$ |
| Somewhat unlikely | 4.0 | 0.0 | 0.0 | 3.1 | 2.7 | $20.1{ }^{\text {E }}$ | 4.2 |
| Neither likely nor unlikely | 11.8 | 3.0 | F | 5.0 | 0.0 | $27.5^{\text {E }}$ | 6.8 |
| Somewhat likely | 6.8 | F | 5.3 | 3.5 | 0.0 | 7.3 | 3.0 |
| Very likely | 7.7 | 9.7 | 4.8 | 0.0 | 0.0 | 0.0 | 3.9 |
| Not relevant | 39.9 | $30.2{ }^{\text {E }}$ | $30.5{ }^{\text {E }}$ | $27.6{ }^{\text {E }}$ | 81.0 | $26.9{ }^{\text {E }}$ | $41.8{ }^{\text {E }}$ |
| Increase investments in training |  |  |  |  |  |  |  |
| Very unlikely | 24.5 | $24.9{ }^{\text {E }}$ | $40.8{ }^{\text {E }}$ | $24.0{ }^{\text {E }}$ | 7.3 | 0.0 | $46.7{ }^{\text {E }}$ |
| Somewhat unlikely | 7.0 | 6.4 | 3.7 | 0.0 | 2.7 | $37.3{ }^{\text {E }}$ | 1.4 |
| Neither likely nor unlikely | 18.0 | 3.0 | $23.2{ }^{\text {E }}$ | 8.0 | 9.1 | 13.9 | 12.0 |
| Somewhat likely | 5.6 | F | 5.6 | 12.9 | 0.0 | 0.0 | 0.0 |
| Very likely | 5.9 | 17.4 | 4.8 | 0.0 | F | $32.9{ }^{\text {E }}$ | 6.8 |
| Not relevant | 39.0 | 19.8 | $21.9{ }^{\text {E }}$ | $55.1{ }^{\text {E }}$ | F | 15.9 | $33.1{ }^{\text {E }}$ |

$\mathrm{E}=$ use with caution
$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0355-01.

Table 36 - Impact of 5G availability' on business or organization operations or services over the next 12 months, by Selected NAICS Sectors

| Over the next 12 months, how much will 5G availability ${ }^{1}$ impact the operations or services of this business or organization? | $\begin{gathered} \text { All } \\ \text { industries } \end{gathered}$ | Mining, quarrying, and oil and gas extraction | Construction | Retail trade | Transportation and warehousing | Information and cultural industries | Accommodation and food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -------------------- \% of businesses --------------------- |  |  |  |  |  |  |
| No impact | 38.1 | $53.2{ }^{\text {E }}$ | F | $47.6{ }^{\text {E }}$ | $58.7{ }^{\text {E }}$ | $47.5{ }^{\text {E }}$ | 30.4 |
| A small impact | 9.3 | 0.0 | 9.2 | 0.0 | 0.0 | 17.2 | 4.3 |
| A moderate impact | 12.0 | 9.7 | $20.5{ }^{\text {E }}$ | 3.4 | 9.5 | 6.6 | 8.8 |
| A major impact | 3.6 | 7.8 | 2.1 | 0.0 | 4.5 | 17.7 | 3.0 |
| Unknown | 37.0 | F | $28.2{ }^{\text {E }}$ | $49.0{ }^{\text {E }}$ | $27.3{ }^{\text {E }}$ | 11.0 | $53.5{ }^{\text {E }}$ |

$1=5 \mathrm{G}$ is the latest standard for higher speed cellular networks.
$\mathrm{E}=$ use with caution
$\mathrm{F}=$ too unreliable to be published
Source: Statistics Canada data table 33-10-0359-01.


[^0]:    $1=$ e.g., interest rate, payment period
    = use with caution
    Indig = First Nations, Métis or Inuit
    F = too unreliable to be published
    Immig = Immigrant to Canada
    Source: Statistics Canada data table 33-10-0351-01.

[^1]:    = use with caution
    $\mathrm{F}=$ too unreliable to be published
    Source: Statistics Canada data table 33-10-0337-01

[^2]:    1 = e.g., interest rate, payment period
    .. = not available for this specific reference period
    $\mathrm{E}=$ use with caution $\mathrm{F}=$ too unreliable to be published
    Source: Statistics Canada data table 33-10-0354-01.

